

UNITED STATES DISTRICT COURT  
DISTRICT OF MINNESOTA

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ARGO GLOBAL SPECIAL SITUATIONS Case No.: 0:10-cv-3614-SRN-JJG  
FUND, ARGO DISTRESSED CREDIT  
FUND, BLACK RIVER EMCO MASTER  
FUND, LTD., BLACK RIVER  
EMERGING MARKETS CREDIT FUND,  
LTD., BLUEBAY MULTI-STRATEGY  
(Master) FUND, LTD., CARVAL  
(CVIGVF (LUX)) MASTER S, a, r, l,  
STANDARD AMERICAS, INC.,  
STANDARD BANK PLC., BLUEBAY  
SPECIALISED FUNDS: EMERGING  
MARKET OPPORTUNITY (Master)  
FUND,

TRANSCRIPT  
OF  
PROCEEDINGS  
(MOTIONS HEARING)

Plaintiffs,

vs.

WELLS FARGO BANK, NATIONAL  
ASSOCIATION, as Indenture  
Trustee, TRISTAN OIL, LTD.,  
GLG ATLAS MACRO FUND,  
RENAISSANCE SECURITIES (Cyprus),  
Ltd., VISION ADVISORS III, LTD.,  
SPUTNIK GROUP, LTD.,

Defendants.

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The above-entitled matter came on for MOTIONS  
HEARING before Judge Susan R. Nelson, on April 7th, 2011, at  
the United States District Courthouse, 316 N. Robert Street,  
St. Paul, Minnesota 55101, commencing at approximately  
1:30 p.m.  
REPORTED BY: RONALD J. MOEN, OFFICIAL COURT REPORTER, CSR,  
RMR.

APPEARANCES

FAEGRE & BENSON, L. L. P. , 90 South Seventh Street, Suite 2200, Minneapolis, Minnesota 55402-3901, by MICHAEL B. FISCO and MICHAEL M. KRAUSS, Attorneys at Law, appeared as counsel on behalf of Plaintiffs.

DORSEY & WHITNEY, L. L. P. , 50 South Sixth Street, Suite 1500, Minneapolis, Minnesota 55402-1498, by STEVEN J. HEIM, Attorney at Law, appeared as counsel on behalf of Defendant, Wells Fargo Bank, National Association.

SALANS, L. L. P. , 620 Fifth Avenue, New York, New York 10020-2457, by ANTHONY B. ULLMAN, Attorney at Law, pro hac vice; and

LARKIN, HOFFMAN, DALY & LINDGREN, Ltd. , 7900 Xerxes Avenue South, Suite 1500, Minneapolis, Minnesota 55431-1194, by JON S. SWIERZEWSKI, Attorney at Law, appeared as counsel on behalf of Defendant, Tristan Oil, Ltd.

DEBEVOISE & PLIMPTON, L. L. P. , 919 Third Avenue, New York, New York 10022, by MICHAEL E. WILES, Attorney at Law, pro hac vice; and

HENSON & EFRON, P. A. , 220 South Sixth Street, Suite 1800, Minneapolis, Minnesota 55402-4503, by JOSEPH T. DIXON, JR. , Attorney at Law, appeared as counsel on behalf of Defendants, GLG Atlas Macro Fund, Renaissance Securities (Cyprus), Ltd. , and Vision Advisors III, Ltd.

1 THE COURT: Good afternoon, everybody. We are  
2 here this afternoon in the matter of Argo Global Special  
3 Situations Fund, et al., versus Wells Fargo Bank, et al.  
4 This is Civil File Number 10-3614. We are here to consider  
5 two motions, defendant Tristan Oil's Motion to Dismiss, and  
6 defendant GLG Atlas Macro Fund's Motion to Dismiss.

7 Let's begin by having counsel note your  
8 appearances.

9 MR. WILES: Good afternoon, your Honor. I'm  
10 Michael Wiles, from Debevoise & Plimpton, for Renaissance,  
11 GLG, and Vision.

12 THE COURT: Good afternoon.

13 MR. DIXON: Your Honor, Joe Dixon, of Henson &  
14 Efron, and I'm here today with Mr. Wiles, who will be doing  
15 the arguing.

16 THE COURT: Very good.

17 MR. ULLMAN: Good afternoon, your Honor.  
18 Anthony Ullman, from Salans. I represent Tristan.

19 MR. SWIERZEWSKI: I'm Jon Swierzewski, your  
20 Honor. I'm here with Defendant, Tristan Oil.

21 THE COURT: Very good.

22 MR. FISCO: Good afternoon, your Honor.  
23 Michael Fisco and Michael Krauss, from Faegre & Benson, on  
24 behalf of the Plaintiffs, affectionately known as the  
25 existing holder of the notes.

1 THE COURT: Okay. "Affectionately known," did  
2 you say?

3 MR. HEIM: Steve Heim, from Dorsey & Whitney,  
4 on behalf of Wells Fargo Bank, National Association, as  
5 Indenture Trustee.

6 THE COURT: Very good. Okay. I think we will  
7 hear the motions in the order in which they were filed.  
8 We'll begin with Tristan Oil's motion.

9 MR. WILES: If it's all right with you, your  
10 Honor, there are some issues that are common, and Mr. Ullman  
11 and I had agreed that I would argue those.

12 THE COURT: That's just fine.

13 MR. ULLMAN: I'll just comment briefly on those  
14 when he's done. But he'll take the lead on a number of them,  
15 your Honor.

16 THE COURT: No problem.

17 MR. WILES: Good afternoon again, your Honor.  
18 The last time I was here you asked me how I liked the  
19 temperature. I like it today much better. I think it's  
20 about 70 degrees warmer today than it was in February, when I  
21 was here.

22 THE COURT: Well, I hope you thanked your lead  
23 counsel for that.

24 MR. WILES: I did. I absolutely did. Also, if  
25 it's all right with you, I thought I would dispense with all

1 of the football arguments in our papers, unless you want to  
2 hear any of those again.

3 THE COURT: I kind of heard a little bit about  
4 that.

5 MR. WILES: Yeah, I figured you probably had  
6 enough of that over the last few days.

7 More seriously, you've heard us before, you've  
8 seen all the papers. You probably don't need me to give you  
9 any background about the parties and the transaction. I'm  
10 more than happy to do that if you would find it useful.  
11 Unless you would like it, I'll go straight into the argument.

12 THE COURT: I think you should go straight into  
13 your argument.

14 MR. WILES: Thank you. As we have pointed out,  
15 and I think this is undisputed, there is no subject-matter  
16 jurisdiction in this court unless there is diversity of  
17 citizenship. And that is only true if there is a U.S.  
18 citizen on each side of this dispute who is a real party in  
19 interest. All of the other plaintiffs, all of the  
20 defendants, with the exception of named defendant, Wells  
21 Fargo, are foreign parties. The case law is also clear that  
22 if Wells Fargo is just a nominal party, then it gets ignored  
23 for purposes of diversity jurisdiction. And the dispute  
24 between the parties is whether Wells Fargo does or does not  
25 fall into the category of what the cases describe as a

1 "nominal party." Now, on that point there is agreement that  
2 no wrongdoing has been alleged by Wells Fargo, and no claims  
3 have been asserted against Wells Fargo in the sense of "You  
4 breached 'X' duty to me," or anything like that. There is a  
5 claim for injunction that names Wells Fargo, that seeks  
6 relief against Wells Fargo, but not because of anything that  
7 Wells Fargo itself has done. It's there to facilitate relief  
8 in the event that a court were to rule on the basis of the  
9 claims that have been asserted against Tristan and against my  
10 clients, the new noteholders. And we submit under that set  
11 of facts that Wells Fargo is a classic nominal party. And  
12 one of the ways to think about this is -- I think a comment  
13 that you made the first time around, that's also picked up in  
14 the *Pesch* case that we've cited in our reply papers, that  
15 it's all well and good for plaintiffs to talk about how  
16 useful it is to have Wells Fargo in the case in facilitating  
17 the remedy that they want, but there's a distinction between  
18 the remedy and a cause of action, or the way you put it, I  
19 believe, was you have to have jurisdiction over the  
20 underlying claims in order to render a decision on those.  
21 And the only causes of action here that would give rise to a  
22 remedy are claims against Tristan and claims against the new  
23 noteholders. There is no claim against Wells Fargo. So the  
24 question for jurisdiction is do you have jurisdiction over  
25 the causes of action. And you plainly don't, because there

1 is no U.S. citizen against which any cause of action actually  
2 has been asserted. Now, what about the various things that  
3 plaintiffs have pointed to in their papers and supposedly  
4 making this different from the other cases. I think if you  
5 just line up those other cases, you can see that there's no  
6 difference whatsoever. One, the plaintiffs say: "Well,  
7 we're seeking an injunction." That's a different situation.  
8 Well, the case they cite for that proposition actually held  
9 that where an injunction was not sought and no relief was  
10 sought and no wrongdoing was alleged, the party in that case  
11 -- which I believe was the state of Florida, but it's hard to  
12 remember all the cases -- the party in that case was just a  
13 nominal plaintiff. That does not mean the opposite, that  
14 just because you ask for an injunction, you suddenly are no  
15 longer nominal. And, in fact, in many of the cases that we  
16 have cited to you, including the *Colman* case, which involved  
17 an executor, the *Wygal* case, the *Pesch* case, the *Prudential*  
18 *Real Estate Affiliates* case, and the *Alberto Culver* case, all  
19 of them included requests for injunctions, all of them were  
20 deemed to be nominal parties.

21 What about the argument that they need Wells  
22 Fargo because they have to tell Wells Fargo what to do with  
23 any money it receives from Tristan, and who to distribute it  
24 to. Well, that's always the case in practically every one of  
25 the nominal-party cases we've cited to you. It's true in the

1        *Cherif* case and the *Colello* case, which are the SEC cases,  
2        it's true in the *Andrews* case that we cited in our reply  
3        papers, which is explicitly an indenture trustee case, it's  
4        true of the *Colman* case, which involved an executor, the  
5        *Godley v. Valley View* case, *Walden v. Skinner*, an ancient  
6        Supreme Court decision, and the *Alberto Culver* case, again,  
7        which is one of the cases that plaintiffs rely on. All of  
8        those are situations where parties were named so that they  
9        could be told what to do with monies they held or would  
10       receive at the end of the case. They were deemed to be  
11       nominal parties.

12                        Well, what about telling a party what to do  
13       with securities. Got examples of that, too, the *Prudential*  
14       *Real Estate Affiliates* case, and the *Pesch* case, each  
15       involving efforts to enjoin share transfers. You've also got  
16       the *Alberto Culver* case -- which isn't shares -- but it's  
17       whether or not an intellectual property should be returned to  
18       a party and taken out of the hands of the other party and of  
19       the trustee who was holding it. Those were all deemed to be  
20       nominal parties.

21                        What about the argument that the remedy flows  
22       through the trustee. That's an argument that's repeated a  
23       number of times in the plaintiffs' papers. I have found no  
24       case that uses those words in describing what makes somebody  
25       a real party or a nominal party. And, in fact, one case --



1        which my friends representing Tristan had cited -- the *McNutt*  
2        case, actually goes the other way, where the governor of a  
3        state who sued, because technically in enforcing a sheriff's  
4        bond -- it was technically in the governor's name that the  
5        suit got filed -- the Court said that the state was a mere  
6        conduit through whom the law afforded a remedy as to the  
7        sheriff's bond. And as a mere conduit, it was a nominal  
8        party. So if remedies flow through the trustee, if the  
9        trustee is somehow a conduit through which money passes, that  
10       doesn't make him a real party in interest.

11                    Do you have to have the trustee as a party to  
12       this case at all? Well, you know, all of their arguments are  
13       based on speculation, that if you kept this case, and if you  
14       entered a judgment in the favor of plaintiffs, that Wells  
15       Fargo at that point somehow would refuse to acknowledge it,  
16       that it somehow, despite your judgment if it got cash from  
17       Tristan, it would still try to give it to my clients. I find  
18       that inconceivable. Moreover, it is totally speculative and  
19       totally contingent. If somebody tried to bring a declaratory  
20       judgment action in front of you on that theory, you'd throw  
21       them out on their ear, because it's completely unripe, it's  
22       completely speculative, contingent, based on things that have  
23       not happened yet, and for the same reason there's no basis  
24       for Wells Fargo to be in the case right now.

25                    How about the need to cancel securities,

1 another point they've cited. Well, under the indenture Wells  
2 Fargo doesn't even have any discretion. It's just a purely  
3 ministerial act. If you or any court that had jurisdiction  
4 over this were to order Tristan and the new noteholders to  
5 direct Wells Fargo to cancel the new notes, under the  
6 indenture Wells Fargo wouldn't have any right to refuse that.  
7 All it does is the ministerial act of canceling it. Those  
8 kinds of ministerial acts -- under the *Lincoln Property*  
9 *Company* case, a Supreme Court decision, those kinds of  
10 ministerial acts don't make somebody a real party in  
11 interest.

12 Now, the plaintiffs have taken language from  
13 cases that talk about naming of the party who has a duty to  
14 be performed. That's from the *Rose v. Giamatti* case. That  
15 you're a real party if you're the one who has the duty to be  
16 performed. But I think, with due respect, that that language  
17 has been misinterpreted. It doesn't mean that you are a real  
18 party just because it is useful to have you or just because  
19 you can make it easier to provide a remedy. The case law is  
20 very clear on that. And, in fact, if somebody wasn't useful  
21 to have in the case to provide a remedy, they wouldn't be  
22 defendants at all, let alone in the case as nominal parties.  
23 In all of the cases where parties are holding property, and  
24 they've been named as nominal parties so that the Court can  
25 tell them who to give the property to at the end, those

1 parties have distribution duties, too, but they were still  
2 nominal parties. That's true of all of the executors, all of  
3 the trustees, all of the escrow agents, the indenture trustee  
4 in the *Andrews* case, and the trustee in the *Walden v. Skinner*  
5 Supreme Court case. They have duties but they're not duties  
6 that are at issue in the case. That's what's important. And  
7 unless they are at issues in the case, unless there is a  
8 claim in the case that there was a violation of that duty, it  
9 is not relevant to the cause of action and does not confer  
10 subject-matter jurisdiction.

11 Now, there's another argument that the trustee  
12 actually should be the plaintiff in this case. They come  
13 right out and say it. But they allege that the reason that  
14 the trustee isn't a plaintiff is because he has a conflict of  
15 interest. I don't know that that's the case. I don't even  
16 know if the trustee thinks that's the case. I don't think  
17 anybody has asked the trustee; which is another point that  
18 I'm going to get to. But that hardly shows that the trustee  
19 is a real defendant in this case. What they need in order  
20 for there to be subject-matter jurisdiction is a U.S. citizen  
21 who is a real plaintiff and a U.S. citizen who is a real  
22 defendant. Arguing that the trustee is a real party by  
23 saying he should be a plaintiff doesn't solve the diversity  
24 jurisdiction problem. It doesn't put a real U.S. citizen on  
25 the defendant side of the equation, where there has to be

1       one. And to the extent that that's the argument, the Supreme  
2       Court's decision in the *City of Indianapolis* case is right on  
3       point. You don't line parties up based on whether the  
4       plaintiff has decided to put them above or below the "v." in  
5       the caption. You line them up based on where their real  
6       interests are. So if that's the argument, then the trustee  
7       should be viewed as a plaintiff. It does not give you  
8       jurisdiction.

9                       What about the argument that the trustee has  
10       fiduciary duties because, after all of the things that are  
11       being complained about in this case happened, there was an  
12       event of default, in that in July of 2010 Tristan failed to  
13       make payments due on the notes. Well, maybe the trustee does  
14       or doesn't have heightened duties following that event of  
15       default with respect to those circumstances. But what does  
16       that have to do with the Complaints in this case; all of  
17       which focus on events that happened before that default  
18       occurred and at a time where everybody agrees the trustee did  
19       not have any such heightened duties, and at a time where not  
20       only is there no argument that the trustee breached his  
21       duties, there have been affirmative acknowledgements, at  
22       least in the probate court by the plaintiffs, that they don't  
23       believe the trustee violated any of its responsibilities.  
24       Now, I was scratching my head. The only thing I can figure  
25       is that this was somehow an attempt to take advantage of the

1 distinction in the *Navarro* case that appears in some of the  
2 cases between an active and a passive trustee. But if you  
3 look at those cases, those cases are situations where a court  
4 tries to figure out whether to treat a trust as a party or  
5 the beneficiaries as a party. And it has to do, really, with  
6 the legal stature of the entity. So that in *Navarro*, for  
7 example, it was a business trust. It was not a formal  
8 corporation. Do you treat it like a corporation or do you  
9 treat it like an unincorporated association, where the rules  
10 are different as to whose citizenship you look to for  
11 diversity purposes. We don't have that issue. Our issue  
12 here has nothing to do with the corporate capacity of Wells  
13 Fargo and whether, for example, we should be considering  
14 Wells Fargo's citizenship to be all of its owners as opposed  
15 to just Wells Fargo, or whether we should be considering all  
16 the investors in my clients as funds as opposed to the funds  
17 themselves. That's not the issue we have. The nominal party  
18 issue we have here has nothing to do with the nature of the  
19 entity who's been named but it's role in the case. And  
20 active versus passive has really nothing to do with that  
21 unless you want to use those words to describe a situation  
22 either where the trustee itself is actually suing to enforce  
23 a right that belongs to the trustee or where the trustee is  
24 being sued to defend against allegations that it has breached  
25 a duty that it owes. Now, if you want to use active and

1 passive labels -- I don't think that that's really what  
2 they're intended for -- but those would fit the case law.  
3 Those would be cases where the trustee is a real party.  
4 That's not the case here. The trustee has not sued, it has  
5 not been sued, except to be named as a party against whom  
6 relief is sought. No wrongdoing, just a party that is there  
7 for the purposes of relief. And I don't believe under any of  
8 those circumstances that you can properly view the trustee as  
9 anything but a nominal party. And since the trustee is a  
10 nominal party, you don't have subject-matter jurisdiction  
11 over this dispute.

12 Now, in addition, you don't have personal  
13 jurisdiction over the defendants. I'm going to obviously let  
14 Tristan's counsel make the argument as to the facts that  
15 relate to Tristan. But I want to adopt one point that  
16 Tristan made that actually we should have highlighted a  
17 little more than we did, too, that there's two steps in any  
18 personal jurisdiction analysis. You first have to look at  
19 the rules and see do the rules provide you with jurisdiction;  
20 and second, if they do, you have to ask yourself, are the  
21 rules consistent with due process limitations in giving you  
22 the right to -- or -- purporting to give you the right to  
23 exercise jurisdiction. But you've got to start with the  
24 rules. And it's not enough to quote cases that say that,  
25 "Well, the rules are consistent with the limits of due

1 process." In some ways they are, but the rule doesn't  
2 literally say: "This court shall exercise personal  
3 jurisdiction to the full limits of due process." That's not  
4 what it says. It actually has tests and standards as to when  
5 you can exercise jurisdiction. And unless plaintiffs can fit  
6 in one of those, you don't even get to the due process  
7 issues. And Tristan has done an able job of showing you  
8 that, under Minnesota Statute 543.19, this doesn't fit into  
9 the provision that would allow jurisdiction based on  
10 transacting business in Minnesota, because the case law is  
11 clear, sending letters, making telephone calls is not  
12 transacting business. It can't be based on the provision  
13 that is based on committing an act in Minnesota that causes  
14 injury because, again, the case law is clear, sending  
15 letters, making telephone calls are not acts within the state  
16 of Minnesota. The only thing left is the provision that  
17 deals with conduct outside of Minnesota that is alleged to  
18 have caused injury in Minnesota. There's no allegation here  
19 that any of these plaintiffs is a Minnesota resident or that  
20 any of the harms that they purport to have suffered was  
21 experienced in Minnesota. So the entirety of the argument  
22 that plaintiffs have made on personal jurisdiction ignores  
23 the statute. It's entirely a due process argument, that if  
24 the statute said otherwise, in their view they could have  
25 personal jurisdiction, consistent with the constitution. But

1       you can't just step over the statute. You've got to look at  
2       it. And Tristan has laid this out in great detail in one of  
3       the footnotes in its brief. It's absolutely clear, and I  
4       think it compels a determination, that there's no personal  
5       jurisdiction over either Tristan or the new noteholders.

6                       Now, what about the due process issues, even if  
7       there were jurisdiction. The same statute I was just  
8       referring to makes clear that only causes of action arising  
9       from the enumerated acts would support jurisdiction. And the  
10      case law on due process makes clear -- nobody is alleging  
11      here that we're subject to general jurisdiction if you're  
12      talking about specific jurisdiction. The claim asserted  
13      against you has to be based on the contacts that you  
14      allegedly had with the state. Well, in that regard, it's  
15      very important in the case of my clients to look at what the  
16      claim is, because the plaintiffs don't distinguish. They  
17      just talk about the authentication of the notes, the  
18      affiliate provisions, et cetera. The breach-of-contract  
19      claim, which is Count I of the Complaint, is asserted only  
20      against Tristan. It is not asserted against my clients. My  
21      clients were not parties to that contract. We can't be  
22      accused of breaching the contract. The claim against my  
23      clients is that they bought notes from Tristan at such a low  
24      price that in plaintiffs' views that constituted a fraudulent  
25      transfer. Now, that has nothing to do with any of the events



1       that they say took place in Minnesota. Tristan issued notes  
2       to my clients and it did not subordinate that obligation to  
3       any other obligation. It took payment from them overseas,  
4       they were issued to my clients overseas. And that  
5       transaction happened sometime in June of 2009. That's the  
6       transaction that they claim injured them.

7               Now, the other events that they complain about  
8       had to do with making those notes subject to the indenture in  
9       this case, the authentication, when Tristan sent them to the  
10      trustee here for authentication, or had to do with later  
11      exercises of rights under the indenture, my clients' request  
12      for a merger of the notes. And they've tried to say that  
13      that's somehow all part of the same scheme. But it's not.  
14      First of all, it's not a scheme. It's supposedly a  
15      fraudulent transfer that they're complaining about. It is  
16      the transfer, the issuance of the notes to my clients in  
17      exchange for payment that they say was too low. That is the  
18      event of which they complain. None of the Minnesota contacts  
19      have anything to do with that particular claim; whether it  
20      gave me additional rights under the indenture; whether they  
21      are happy with my exercising rights under the indenture;  
22      whether they think that Tristan would have breached the  
23      indenture by issuing the notes without making them part of  
24      the indenture is all beside the point. The actual claim is  
25      based on something that was finished and accrued before there

1        was any contact with Minnesota of the kind that they're  
2        alleging supposedly took place on behalf of my clients. So  
3        it is not possible that that claim arises out of contacts  
4        with Minnesota. It obviously arose out of transactions that  
5        admittedly happened elsewhere. Furthermore, even if those  
6        Minnesota contacts were to be taken into account, they're  
7        just not enough. They're far too attenuated, to use the  
8        words of the case law. We don't have an allegedly affected  
9        Minnesota resident here. All we have are a few isolated --  
10       this is the maximum even alleged -- a few isolated letters  
11       and telephone calls to the trustee's office to perform a few  
12       ministerial duties here. That's it. All of the terms of  
13       these transactions were negotiated and closed overseas  
14       between foreign parties under documents, in these particular  
15       transactions, that were governed by UK law. There's nothing  
16       about that that creates jurisdiction over that alleged  
17       fraudulent transfer claim here in Minnesota. And while I  
18       always get a headache reading personal jurisdiction cases  
19       because, frankly, it always seems to me they're thoroughly  
20       inconsistent with each other, and because I don't think the  
21       Supreme Court, quite frankly, has done a very good job of  
22       setting forth criteria that are capable of being easily  
23       applied. They're too vague. But where you get into trouble,  
24       and where you get the greatest amount of disagreement in the  
25       cases, is where you have a local resident that is party to a

1 loan or a contract with somebody in another state. That's  
2 where you get completely inconsistent results about is that  
3 enough, is that enough, and where it's the local resident  
4 who's actually suing. But we don't have that here. We don't  
5 have any Minnesota residents here who are suing. Okay? And  
6 the trustee is just a nominal party, as I've already, at  
7 probably too much length, gone through. So we don't have  
8 that situation that generates the kind of margins in the case  
9 law about, well, when are these contacts enough. I don't  
10 know of any case like ours, where the letters and phone calls  
11 that have been alleged are enough for somebody to say that  
12 that's enough to make it fair to take one fund that's in  
13 Cyprus and another fund that's in the Cayman Islands and a  
14 Kazakh Oil Company-related entity that's incorporated in the  
15 BVI and to bring them into Minnesota. I don't know of any  
16 case that supports that proposition. And the allegation that  
17 you should do that is directly contrary to the Supreme  
18 Court's admonition in the *Asahi* case, that you've got to be  
19 really careful about dragging foreign parties into United  
20 States courts based on isolated contacts.

21 One last point on this. One of the things that  
22 I don't particularly like in the phrasing of a lot of the  
23 jurisdictional tests is the standard about whether it's  
24 reasonable to expect that you will be haled into court.  
25 Because I think sometimes courts interpret that as if it's

1       I like a proximate cause test, or something, is it foreseeable.  
2       Could you in your wildest dream imagine that somebody might  
3       do it. That's not how the Supreme Court applies that test  
4       and it's not how you should apply that test. It's not about  
5       whether it is totally unthinkable. It is: "Is it fair"?  
6       Would you reasonably expect to be haled into court. In light  
7       of due process and in light of the nature of the claim  
8       against you and the amount of contact with the forum state,  
9       would a fair-minded person say that it's right for this court  
10      to exercise jurisdiction. I think I can fairly say that the  
11      parties to this transaction would have been shocked if you  
12      told them at the time of the transaction that somebody would  
13      allege that this court would be the place where disputes  
14      about that transaction were to be considered.

15                 Now, the last point -- well, I should back up  
16      one second. There's also an argument in the plaintiffs'  
17      papers that Tristan's contacts with the trustee about the  
18      authentication of the notes should be attributed to my  
19      clients. Again, I don't think those have anything to do with  
20      the particular claim asserted against my clients. I think  
21      they're isolated and attenuated contacts, anyway. But under  
22      your own decision in the *AXA Equitable v. Paulson* case, you  
23      don't attribute Tristan's contacts to my clients. You look  
24      at each party's own contacts, at least where there isn't a  
25      direct ownership relationship or a direct agency

1 relationship. Where you have people who are arm's-length  
2 parties to each other in a deal, you don't attribute their  
3 contacts to each other.

4 Now, the last relevant point that I need to go  
5 over is our participation in the probate court action. That  
6 was the only ground alleged in the Complaint for personal  
7 jurisdiction over my clients. Only two of my clients  
8 participated, actually, in that action. Vision did not.  
9 And the other new noteholder who's been named, Sputnik, who  
10 hasn't appeared -- I don't even know if they've been sued,  
11 actually -- if they've been served. But they also didn't  
12 appear in the probate court. Finding that that would give  
13 rise to personal jurisdiction I think would actually be  
14 contrary to what is now the final decision of the probate  
15 court itself, which held that even it did not have personal  
16 jurisdiction over us in that case, because it was just an  
17 interim proceeding. That decision is now binding on the  
18 plaintiffs. They can't challenge it here. They were parties  
19 to that case. The issue was decided against them. So  
20 participation in the probate court didn't give rise to  
21 personal jurisdiction, even there, let alone here. But even  
22 if we had submitted the personal jurisdiction in the probate  
23 court that would have nothing to do with this court's  
24 jurisdiction. The case law is clear that the only times that  
25 that has been viewed as supporting jurisdiction is where the

1 party is the plaintiff. We were not the plaintiff in the  
2 probate court action. We just responded to the fact that the  
3 trustee brought a proceeding. Furthermore, the whole theory  
4 of those cases is if you as a plaintiff have elected to ask a  
5 court in a jurisdiction to resolve a dispute on a particular  
6 set of operative facts, you are -- the word "estoppel" isn't  
7 used, but that's, in effect, what it is. You are estopped  
8 from saying that that court isn't an appropriate place to  
9 decide those facts. Well, all we did in the probate court  
10 was say that all these claims that plaintiffs want to  
11 adjudicate couldn't be decided here. We fought tooth and  
12 nail against the idea that they were in the slightest bit  
13 relevant to the merger of the notes, which is what was at  
14 issue. There is absolutely nothing about our conduct in the  
15 probate court that could reasonably be interpreted as an  
16 acknowledgement that any court in Minnesota was an  
17 appropriate place to resolve the issues that the plaintiffs  
18 are claiming here. It just would defy common sense.

19 I'm going to allow Tristan to handle its own  
20 jurisdiction argument, obviously, and Tristan will handle the  
21 argument on forum non conveniens. But I believe Tristan is  
22 right that there's no jurisdiction over it and there's no  
23 jurisdiction over my clients. Another reason to dismiss the  
24 case, then, would be that you don't have jurisdiction over  
25 necessary parties. Your decision in the AXA case, you quoted

1 another case for the proposition that it is a firmly rooted  
2 principal that if you challenge the validity -- in that case,  
3 a lease, I think it was, or an instrument or an agreement --  
4 all of the affected parties have to be named, and they are  
5 all indispensable. And that's exactly the situation that we  
6 have here. There's an argument in plaintiffs' response that  
7 if you were to exercise jurisdiction over Tristan that would  
8 be enough to protect our interest. That can't possibly be  
9 the case. The relief that they are seeking against my  
10 clients is they want my clients to return all of the notes to  
11 Tristan and to let Tristan off the hook for those notes. I'm  
12 sure Tristan would probably like to be off the hook for those  
13 notes. It is not possible that Tristan would be the  
14 appropriate party to safeguard my clients' interests in that  
15 particular dispute. There's also an accusation that they  
16 don't need all the new noteholders because they are joint  
17 tortfeasors. Well, there's a couple things wrong with that  
18 argument. Fraudulent transfer law in some senses is treated  
19 as a kind of tort, or sometimes referred to that by the  
20 courts. But it actually is not a tort. It is a statutory  
21 action that exists for the benefit of creditors. And in this  
22 particular context, where what plaintiffs are saying is that  
23 there's joint and several liability, I don't know of any such  
24 thing under fraudulent transfer law. You are liable under  
25 fraudulent transfer law possibly to return the transfers that

1       you received. Because all that fraudulent transfer law does  
2       is either undo the transfer itself or require the transferee  
3       to pay damages for the value of what it got if it paid too  
4       little in the first place. There's no such thing as joint  
5       and several liability. Absolutely not. I've been litigating  
6       fraudulent transfer cases for a long time. I know of no such  
7       thing. But, also, it's an odd argument to make, because  
8       their entire argument on subject-matter jurisdiction depends  
9       on saying to you that: "Well, damages isn't really what  
10      they're looking for." Frankly, it is. And, frankly, it's  
11      all they would really need. But it depends on themselves  
12      saying to you: "Well, that's not what we're really looking  
13      for. We have to have some kind of other remedy that isn't  
14      just damages but that actually cancels the notes." Well, if  
15      you're going to look at it that way, then very clearly all of  
16      the parties to that note transaction, all of the holders of  
17      those notes and the party that issued to those notes, all  
18      would be indispensable to that claim. So if you're going to  
19      rely on that as your explanation for why Wells Fargo has to  
20      be in the case, you can't just toss it aside when you get to  
21      the necessary party issue. If that's what you're claiming,  
22      and if that's what the gist of your action is, then very  
23      clearly these are necessary parties and you can't proceed  
24      without them.

25                   Now, there's an additional reason why the



1       claims need to be thrown out and that's the failure to comply  
2       with the no-action clause. As we've pointed out, at least  
3       one of the breaches that they allege about the affiliate  
4       point is not even an event of default, unless the trustee or  
5       the holders of 25 percent of the notes provide a Notice of  
6       Default with a demand for compliance. There's no allegation  
7       that ever happened. And plaintiffs didn't even respond to  
8       that. Even if there were an event of default, the proper  
9       remedy is to petition the trustee to file suit. Well, what  
10      do they say? They say, "Well, the suit's against the new  
11      noteholders." The trustee can't sue the new noteholders.  
12      Well, wait a minute. The first cause of action is against  
13      Tristan, not the new noteholders. It alleges breaches of  
14      contract by Tristan. Where's the conflict of interest there?  
15      There's none. There's absolutely no excuse whatsoever for  
16      not having complied with the no-action provisions on that  
17      point. Furthermore, as to whether the provision applies, you  
18      can say all you want about what you think the purposes of the  
19      provision are. It's worded very clearly. It says:  
20      "Noteholder may take any action" -- any action -- "to seek  
21      any relief with respect to the notes or the indenture, except  
22      by complying with these provisions." The case law in New  
23      York is very clear that that provision is strictly construed,  
24      meaning it's strictly construed. The words are enforced in  
25      accordance with what they say. In the *Drage* case that we

1        cited, D-r-a-g-e -- I'm sure I butchered the pronunciation --  
2        there was a challenge to a consent solicitation, where an  
3        amendment to a loan agreement had been submitted for  
4        approval, and parties who provided consents were actually  
5        given payments in return for their consents. And some of the  
6        noteholders who didn't give consents wanted to challenge  
7        that. They alleged that it would be futile to ask for the  
8        trustee to go along, because the trustee had cooperated in  
9        the original deal, and also futile to ask for the consent of  
10       the other noteholders, because they had already agreed to it.  
11       They even accepted payment for it. The Court threw out the  
12       case. The futility had nothing to do with it. The rights  
13       that were being asserted were subject to contractual  
14       limitations. And those limitations were not complied with,  
15       so the Court threw it out. The Court did the same thing in  
16       the *Feder* case. And, then, in the *Feldbaum* case, where  
17       there's a -- which has been cited by the plaintiffs for the  
18       proposition that you should interpret this provision as if it  
19       said that it only applies if the action is for the benefit of  
20       every noteholder. That's what they cite it for. The  
21       *Feldbaum* case doesn't say that at all. It cites the  
22       convenience of having a single party enforce remedies that  
23       are ratably for the benefit of everyone as an additional  
24       purpose. But, actually, it says very explicitly that the  
25       main purpose of the provision -- the main purpose -- is to

1 bar suits that don't have majority support. I mean it says  
2 that explicitly. Now, here, they don't have a majority of  
3 the bonds. They claim that they have somewhere around 35  
4 percent -- I don't remember the exact figure, I'm afraid --  
5 of the existing notes. I think that comes out to somewhere  
6 around 28 percent of all the notes. Thirty-six percent of  
7 the existing notes and 28 percent of all the notes. Well,  
8 that's not an excuse to avoid the no-action provision.

9 Finally, I want to talk very briefly about the  
10 *Cyprus* decision on which plaintiffs rely, where the Court  
11 excused compliance with the no-action provision. I urge to  
12 you read that decision because it is, to be honest, a little  
13 hard to figure out exactly what the Judge is saying. But  
14 there's a couple of important differences. In that  
15 particular case -- it was a Delaware decision -- the Chancery  
16 Judge also said that the trustee was being sued because the  
17 trustee had failed to enforce a provision in a loan agreement  
18 that required 80 percent of the noteholders to consent to an  
19 amendment to the loan agreement. So he cited cases saying  
20 that the no-action provision doesn't apply where you're suing  
21 the trustee. He also said that there was a lot of force to  
22 the argument that the action in that case was to enforce that  
23 provision of the note agreement and not to enforce any  
24 provision of the indenture. We don't have any of those  
25 situations here. And what the Judge basically said is, "If

1       you've got a situation where you have to have 80 percent  
2       approval, I'm not going to say that that can only be enforced  
3       with the consent of more than half of the people. It doesn't  
4       make sense." That's what he said. Well, you do have  
5       conflicting provisions there, but we don't have those in our  
6       case. You don't have any of these exceptional circumstances  
7       that would excuse a compliance with the no-action provision.

8               The last points I want to cover are just our  
9       Motions to Dismiss two causes of action that are denominated  
10      as separate causes of actions but are really just  
11      descriptions of relief being sought, not of actual separate  
12      causes of action. The first is equitable subordination.  
13      Now, the case law that we have cited makes clear that that's  
14      a bankruptcy concept. The plaintiffs have cited some cases  
15      from New York involving lienholders. And the doctrine in New  
16      York -- and many other states, I assume -- is if you are the  
17      holder of a senior lien and you modify -- excuse me -- the  
18      debt that is secured by your senior lien, you've got to have  
19      the consent of the junior lienholder if you're affecting the  
20      junior lienholder; and if you don't, then you give up your  
21      senior lien position as to the additional amount of the debt  
22      or whatever the effect is. And that is called "equitable  
23      subrogation." Now, we've cited the *Gaymar Industries* case --  
24      and I urge you to read that -- because it explains and cites  
25      examples of places where courts have sometimes used the words

1 "equitable subordination" where what they are really talking  
2 about is "equitable subrogation." And the cases that the  
3 plaintiffs cite are exactly that situation. Only one of them  
4 actually uses the words "equitable subordination," but it was  
5 in what I have described as the "equitable subrogation"  
6 context. It was where a senior lienholder agreed to a  
7 modification without getting the consent of the junior  
8 lienholder, and where the junior lienholder as a result was  
9 deemed equitably subrogated to the senior lien position.  
10 That is different from equitable subordination. Nobody is  
11 claiming junior, senior lien positions here, or anything of  
12 the kind. But even if any of that were wrong, even if it was  
13 all wrong, what plaintiffs have said is that they think that  
14 equitable subordination is a remedy under New York fraudulent  
15 transfer law. Well, you've already got a fraudulent transfer  
16 claim. Equitable subordination, if you think it's a remedy,  
17 then, fine, assert it as a remedy. It is not a separate  
18 cause of action. It doesn't belong in the Complaint as a  
19 separate cause of action or to be pursued as allegedly a  
20 separate cause of action. And the same is true of  
21 injunction. We've cited legions of cases. Injunction is not  
22 a cause of action. It's just a remedy.

23 I'm going to stop there, except for one last  
24 point, that plaintiffs in their papers accused us of  
25 admitting that there was some kind of merit to the rest of

1 the claims just because we didn't make them subject to the  
2 Motion to Dismiss. We didn't make them subject to a Motion  
3 to Dismiss just because of the limitations in the rule about  
4 when things can be subject to a Motion to Dismiss. I assure  
5 you we dispute the validity of those claims to the utmost.

6 Thank you, your Honor.

7 THE COURT: Thank you very much.

8 MR. ULLMAN: Good afternoon, your Honor.

9 THE COURT: Good afternoon.

10 MR. ULLMAN: Your Honor, this case does not  
11 belong in this court. We have put forth in our briefs a  
12 number of independent reasons why that's so. Those points  
13 have been discussed extensively. What I'd like to do now is  
14 just highlight a few points, with particular emphasis on the  
15 issues pertaining to Tristan and, also, amplify a few things  
16 that Mr. Wiles said.

17 With respect to subject-matter jurisdiction, we  
18 agree with everything that Mr. Wiles said. The short answer  
19 is that there is no subject-matter jurisdiction here.  
20 Clearly Wells Fargo is a nominal party. It has no interest  
21 in the outcome of this litigation; it has no stake in the new  
22 notes that are at issue here; it has not been accused of any  
23 wrongdoing by the plaintiffs. Concededly it has only been  
24 named for the purpose of facilitating relief if the  
25 plaintiffs prevail, which is a classic hallmark of a nominal

1 party. And as we've pointed out in our reply memo, there's  
2 no real issue that would even require the trustee to be here.  
3 Plaintiffs now say that what they seek is the relief of  
4 cancellation. Well, that would require first for the Court  
5 to compel the new noteholders to submit a cancellation  
6 request to Tristan. And, then, if Tristan didn't follow up  
7 on that, it would require the Court to compel Tristan to  
8 submit an instruction to the trustee. At that point, the  
9 trustee would be required to cancel the notes. It wouldn't  
10 have any discretion in the matter. So there's no practical  
11 reason for the plaintiffs to even want the trustee to be  
12 named, to be present in this action. And that only further  
13 underscores the fact that their purpose in naming the trustee  
14 as a defendant here was for strategic purposes only and not  
15 because the trustee has any actual interest in the outcome of  
16 this case. In fact, the most that the plaintiffs can say is  
17 that if they prevail and if the requisites for cancellation  
18 that I've gone through are not complied with, then there  
19 exists a bare possibility that the trustee potentially,  
20 possibly, conceivably could refuse to comply with its duties  
21 under the indenture. But as was made clear in the *Rose v.*  
22 *Giamatti* case, which the plaintiffs rely on, the mere  
23 possibility that a named defendant might in the future commit  
24 a breach is not enough to make that party a real party, and  
25 in this case, a real defendant in interest. Ultimately, when

1       you sort through the papers, what you'll see is that the  
2       plaintiffs cannot, and do not, cite a single decision holding  
3       that a party in the position of Wells Fargo here is anything  
4       more than a nominal party. And we've discussed the case law  
5       extensively and I'm not going to repeat that discussion, but  
6       I would like to call the Court's attention in particular to  
7       the *Prudential* case on which the plaintiffs rely. We agree  
8       that that case is on point, but it supports our position, not  
9       the plaintiffs'. In the *Prudential* case -- which is a Ninth  
10      Circuit 2000 decision -- certain named defendants held shares  
11      of stock. Those defendants had previously wanted to keep the  
12      stock for themselves. I believe there was an arbitration  
13      proceeding which held that those particular defendants  
14      weren't entitled to it. And, then, the federal court action  
15      arose. And the question in the federal court action was  
16      who's going to get the stock and it was either going to be  
17      the plaintiff or the co-defendant. And the only question  
18      before the Court was which of those two parties was going to  
19      get the stock. Now, the parties that held the stock had  
20      previously sided with the co-defendant and acknowledgedly  
21      wanted the co-defendant to win. They had a preference for  
22      the co-defendant to be the victor in the litigation, but  
23      they, nonetheless, acknowledged that they'd have to turn over  
24      the stock to whoever the Court held was entitled to have it.  
25      And on those facts, the Court held that the parties holding



1 the stock were nominal parties for diversity purposes. And  
2 in this case the trustee's position is, if anything, even  
3 clearer. Like the nominal parties in the *Prudential*  
4 decision, the trustee has no interest in the litigation. If,  
5 at some point in the future, it is called upon to act, if the  
6 Court tells it to do something or if the law requires it to  
7 do something, it's made clear that it will do whatever the  
8 Court or the law requires. And in sharp contrast to the  
9 parties who were held nominal in the *Prudential* case, the  
10 trustee has no preference as to who wins or who loses here.  
11 You heard counsel for the trustee say last time that they  
12 don't care. They're even concerned about sitting on that  
13 side of the courtroom because they don't want any impression  
14 that they're favoring one side or the other. So on the law  
15 and the facts, your Honor, Wells Fargo clearly is a nominal  
16 party only. It's presence cannot be considered in  
17 determining whether diversity jurisdiction exists. Without  
18 Wells Fargo, there is no diverse U.S. citizen on the  
19 defendants' side of the caption. Accordingly, there's no  
20 diversity jurisdiction and this action must be dismissed.

21 With respect to personal jurisdiction, your  
22 Honor, the plaintiffs, as you know, have conceded that there  
23 is no general jurisdiction over Tristan. So the question is  
24 whether this court has specific personal jurisdiction over  
25 Tristan. As we all know, for specific personal jurisdiction

1 to lie, the claims alleged have to arise out of, or relate  
2 to, Tristan's contacts with the forum state, Minnesota. And  
3 that test is not, and cannot be, met here from either a state  
4 law or a constitutional perspective. And I'm going to touch  
5 on the state law issue first. As Mr. Wiles has observed,  
6 while the plaintiffs clearly, and for obvious reasons, prefer  
7 not to focus on it, the fact is that there is a state  
8 long-arm statute that discusses the circumstances in which a  
9 non-resident can be subject to Minnesota jurisdiction in  
10 diversity cases, and the requisites of that statute have to  
11 be met. So the question is what, then, does the long-arm  
12 statute say. Well, the only prong of the long-arm statute  
13 that could even arguably apply here is Section 543.19(d),  
14 which allows the assertion of jurisdiction over a person who,  
15 quote, commits any act outside Minnesota causing injury or  
16 property damage in Minnesota. Now, plaintiffs certainly have  
17 alleged wrongful conduct that took place outside of  
18 Minnesota, but there's no allegation and no prima facie  
19 showing of any resulting injury or property damage that  
20 occurred in Minnesota, as the long-arm statute requires.  
21 And, clearly, there can't be, because no plaintiff is a  
22 Minnesota resident. Not a single one. Now, plaintiffs try  
23 to avoid the import of the long-arm statute by arguing that  
24 it extends to the limit of due process so that the actual  
25 terms of the statute don't really matter. Well, the long-arm

1 statute does matter, it does exist, and its terms have to be  
2 met under the law. We've cited cases in our briefs,  
3 including federal cases, dismissing for lack of jurisdiction  
4 based on the long-arm statute. In the *Digi-tel Holdings*  
5 case, which is 89 F.3d 519, an Eighth Circuit 1996 decision,  
6 the Court explicitly stated that for personal jurisdiction to  
7 exist "the facts presented must satisfy the requirements of  
8 the forum state's long-arm statute." So while it may be true  
9 that the long-arm statute is co-extensive with due process,  
10 what that really means is that the terms of the long-arm  
11 statute extend the limits of jurisdiction to the bounds of  
12 what due process allows. But it is equally true that where  
13 the terms of the long-arm statute cannot be met then, under a  
14 due process analysis, you've exceeded what's permissible  
15 under the Constitution. So in this case, because the  
16 plaintiffs cannot come within the terms of the long-arm  
17 statute, cannot make a showing of jurisdiction under the  
18 state law, the analysis can properly end there. There's no  
19 personal jurisdiction over Tristan under the state long-arm  
20 statute and this alone requires dismissal of the claims  
21 against it.

22 Now, to the extent that the Court chooses to  
23 consider the jurisdictional analysis from a constitutional  
24 perspective -- which it doesn't have to do -- the outcome is  
25 no different. On the one hand, plaintiffs' claims arise from

1        what they contend was the wrongful sale and issuance of the  
2        new notes which took place overseas in 2009. And, also,  
3        although they don't really focus on it, in Count IV of their  
4        Complaint they allege that in 2010, I believe it is, Tristan  
5        failed to make payments that were due to the existing  
6        noteholders under the terms of the existing note. The  
7        existing noteholders, of course, none of whom are Minnesota  
8        residents. So that's what the claims are. That's what they  
9        arise out of it. On the other hand, the contacts that the  
10       plaintiffs allege between Tristan and Minnesota have nothing  
11       to do with those claims. So what are the contacts? Well,  
12       first, the plaintiffs point to some marketing activities for  
13       the existing notes -- not the new notes, the existing notes  
14       -- that plaintiffs say took place in 2006 and 2007 and  
15       included, but were not focused on, some potential purchasers  
16       in Minnesota. Now, those asserted activities, which  
17       concerned the existing notes and took place at least three  
18       years before, before the new notes were even issued, clearly  
19       have absolutely nothing to do with the new notes or the  
20       wrongful conduct relating to those notes, to their issuance  
21       and sale, that the plaintiffs allege occurred in 2009. And  
22       those asserted activities in 2006 also have nothing to do  
23       with the plaintiffs' claims for repayment, since the  
24       plaintiffs are not Minnesotans and did not purchase the  
25       existing notes in this state. Second, plaintiffs point to

1 various administrative duties that the trustee, who, of  
2 course is located in Minnesota, assumed in connection with  
3 its obligations as trustee under the indenture. But the  
4 plaintiffs' claims don't arise because the trustee performed  
5 any administrative duties in Minnesota. Those duties were,  
6 at best, at best, ancillary to the indenture, and have  
7 absolutely nothing to do with the claims that the plaintiffs  
8 have asserted against Tristan. And equally important, those  
9 asserted contacts, the activities, the administrative  
10 actions, the ministerial activities by the trustee in  
11 Minnesota, do not show any activities by Tristan in this  
12 state. In the *Scullin Steel* case -- that's an Eighth  
13 Circuit, 1982 decision -- an informed seller sued a  
14 non-resident buyer for breach of contract. In the course of  
15 their dealings, the parties had engaged in telephone and mail  
16 communications, and there was payment and delivery of goods  
17 under the contract that had been made in the forum state.  
18 And this was a case where the plaintiff had, in fact,  
19 manufactured the goods in the forum state. And in holding  
20 that the Court lacked specific personal jurisdiction, it  
21 wrote: "It is the defendant's contacts with the forum state  
22 that are of interest in determining if in personam  
23 jurisdiction exists, not its contacts with a resident."  
24 Regardless whether the trustee did anything administratively,  
25 as it clearly did in connection with the indenture in

1 Minnesota, Tristan didn't do anything. Tristan's contacts  
2 with Minnesota are far less than those that were held  
3 constitutionally inadequate in *Scullin*. And likewise, to the  
4 extent that the plaintiffs are contending that specific  
5 jurisdiction exists because Tristan from time to time sent  
6 communications into the state, gave instructions to the  
7 trustee concerning the performance of its administrative  
8 duties, those communications clearly are not what give rise  
9 to the plaintiffs' claims. The law is clear that merely  
10 contracting with an in-state party is insufficient to support  
11 jurisdiction, that's among other things, the Supreme Court's  
12 decision in the *Burger King* case. And the law is also clear  
13 that merely sending written communications into a state is  
14 constitutionally insufficient to support jurisdiction. And  
15 that's made clear in a host of cases we've cited in our brief  
16 from the Eighth Circuit and the District of Minnesota,  
17 including the *Mountaire*, *Scullin*, *Austad*, and other cases.  
18 And they're all in the briefs.

19 Third, the plaintiffs refer to the  
20 authentication instruction that Tristan sent to the trustee  
21 following the issuance of the new notes by Tristan. But,  
22 again, that is simply a written communication sent from  
23 outside the state and is constitutionally insufficient for  
24 this reason. And, further, it was written after the sale and  
25 issuance of the new notes took place. It was written after

1 the event that the plaintiff says give rise to its claims.  
2 And, thus, for jurisdictional purposes, it's wholly  
3 irrelevant. The claims that the plaintiffs are asserting  
4 here against Tristan arise, again, from the sale and issuance  
5 of the new notes outside the state, and from Tristan's  
6 failure to make a payment -- the alleged failure -- on the  
7 existing notes. All of that took place outside of Minnesota,  
8 and none of that was in any way based on Tristan sending the  
9 authentication instruction to the trustee.

10 On the law, your Honor, the plaintiffs have  
11 conceded that they cannot meet the effects test that was set  
12 out in the *Calder v. Jones* decision of the Supreme Court,  
13 which can support jurisdiction when there's an alleged  
14 wrongful act outside the state that causes an injury to a  
15 plaintiff inside the state. So that leaves the plaintiffs on  
16 the jurisdictional front with having to show acts by Tristan  
17 in the state that gave rise to, or relate to, their claims  
18 such that Tristan, who, of course, is a foreign defendant, a  
19 BVI company, should reasonably have expected to be sued here  
20 in Minnesota. And as Mr. Wiles pointed out, in assessing  
21 that issue, the Court needs to keep in mind that Tristan is  
22 indeed a foreign company and is subject to the special  
23 considerations that the Supreme Court articulated in the  
24 *Asahi* decision that demand prudence and restraint when a  
25 foreign defendant is sued in the United States.

1                   So for all the reasons I've gone through, and  
2                   as we've set out in the briefs, the plaintiffs here cannot  
3                   come even remotely close to meeting their burden of making  
4                   out a prima facie showing that jurisdiction exists. And this  
5                   indeed can be seen from the cases that they cite. When you  
6                   read the cases that are cited by the plaintiffs, they all  
7                   have two things in common, the first is that they all involve  
8                   a forum plaintiff. Of course, here, not a single plaintiff  
9                   is from this state. And second, all of the plaintiffs' cases  
10                  involve a breach of contract between the forum plaintiff and  
11                  an out-of-state defendant, where the defendant performed in  
12                  the state or otherwise conducted activities such as  
13                  soliciting the plaintiff or breaching the contract in the  
14                  state. So in those cases there is no issue that jurisdiction  
15                  was present. It was. Here, on the other hand, none of the  
16                  plaintiffs is from Minnesota, which is the forum state. The  
17                  claims do not arise out of a breach of contract between  
18                  Tristan and a Minnesotan plaintiff, and there is no  
19                  allegation of a breach of a contract involving the  
20                  solicitation or performance or breach by Tristan in  
21                  Minnesota. So plaintiffs' own cases only further confirm  
22                  what we believe was already clear, that specific personal  
23                  jurisdiction over Tristan does not exist.

24                         With respect to the Rule 19 motion, the failure  
25                         to join necessary parties, I don't have much to add to what



1 was already said by counsel for the new noteholders.  
2 Clearly, plaintiffs are seeking to affect the rights of all  
3 the new noteholders and, indeed, to cancel their rights under  
4 the new notes. In those circumstances, even if there were  
5 jurisdiction against Tristan -- which there isn't, because  
6 there is no jurisdiction over any of the new noteholders --  
7 proceeding with this action would violate their rights, I  
8 believe it's constitutionally impermissible, and certainly  
9 impermissible under the strictures of Rule 19.

10 With respect to the no-action clause, again,  
11 I'm just going to add a few things to what counsel for the  
12 new noteholders said. This clause applies to all of the  
13 claims that have been brought against Tristan, with the  
14 exception of Count IV, which is the one for nonpayment of  
15 the existing notes held by the existing noteholders. I  
16 don't believe that that particular claim is subject to the  
17 no-action clause, but all of the other claims against Tristan  
18 are. Contrary to what the plaintiffs would like the Court to  
19 believe, this type of provision, a no-action clause, such as  
20 the one contained in 6.06 of the indenture, is not mere  
21 boilerplate. It serves an important purpose and that  
22 purpose, as described by the American Bar Foundation, is the  
23 purpose of preventing individual holders from bringing  
24 independent lawsuits for unworthy or unjustifiable reasons.  
25 It was said a little differently in the *Feldbaum* case in

1        which the plaintiffs rely. The *Feldbaum* court said that a  
2        no-action clause protects against, quote, the exercise of  
3        poor judgment by a single bondholder or a small group of  
4        bondholders who might otherwise bring a suit against the  
5        issuer that most bondholders would consider not to be in  
6        their collective economic interest. Well, that's exactly the  
7        purpose that's served here. As Mr. Wiles has gone through,  
8        when you look at the allegations concerning the aggregate  
9        amount of existing notes and new notes, and the 150 million  
10       in notes that the plaintiffs say they hold, the existing  
11       noteholders have about 79 percent of the total of all the  
12       notes -- I'm sorry -- the existing notes are about 79 percent  
13       of the total of all notes. And the plaintiffs themselves  
14       hold about 36 percent of the existing notes and 28 percent of  
15       the notes as a whole. Thus, either way you look at it, the  
16       plaintiffs are a minority seeking to assert claims that even  
17       the majority of existing noteholders apparently find baseless  
18       and not in their collective economic interest. Their  
19       reliance on the *Feldbaum* case, the Delaware Chancery  
20       decision, is misplaced. In *Feldbaum*, the Court noted three  
21       exceptions to a no-action clause, the first is where the  
22       trustee itself is accused of wrongdoing. That, of course, is  
23       not the case here. The second is a situation where the  
24       noteholders allege that they were fraudulently induced to  
25       purchase the notes so that the fraudulent inducement would

1 include inducement -- or -- the fraudulent inducement to sign  
2 onto the no-action clause. That's not the case here, either.  
3 And the third exception noted by *Feldbaum* is where the claims  
4 were brought by persons who used to be noteholders but had  
5 since sold out and were not presently noteholders, meaning  
6 that the trustee wouldn't be in a position to represent their  
7 interests. And that's not present here either. So the three  
8 exceptions that were recognized in the *Feldbaum* case, the  
9 only three exceptions -- the application of the no-action  
10 clause that the Court in *Feldbaum* recognized -- do not apply  
11 as regards Tristan. Nor is there any argument that asking  
12 the plaintiffs to comply with the no-action clause would be  
13 futile. As the cases that plaintiffs cited make clear,  
14 futility can be invoked as an excuse to compliance with a  
15 no-action clause only if the trustee itself has already been  
16 accused of misconduct or has already stated its substantive  
17 agreement with the action being challenged. That hasn't  
18 taken place. Or it can be held futile if the party seeking  
19 to avoid using the no-action clause holds all the bonds --  
20 which, obviously, it wouldn't make any sense. But that's not  
21 the situation here. On the contrary, the plaintiffs are just  
22 the minority. And, finally, regardless of the merits of the  
23 contention that the trustee would be put in a conflict-of-  
24 interest position if it had to assert claims as against the  
25 new noteholders -- which we don't really see -- that argument

1 on its face is inapplicable, has absolutely no application to  
2 the claims that the plaintiffs have asserted against Tristan.  
3 So under the plain terms of the contract -- or -- the plain  
4 terms of the indenture, the no-action clause applies to all  
5 of the claims against Tristan except for Count IV, and that  
6 all of them must be dismissed for failure to state a claim.

7 Finally, I'm going to touch briefly on our  
8 position on forum non conveniens. I'm not going to dwell on  
9 it at length, because I think the proposition is fairly  
10 self-evident, because I think the claims against Tristan  
11 alternatively, if the case is not dismissed on other grounds,  
12 should be dismissed on grounds of forum non conveniens.  
13 Tristan is a British Virgin Islands, BVI, company. The BVI  
14 is an alternative available forum. The BVI, as we've pointed  
15 out in our reply papers -- and this is available from the  
16 U.S. government, and the CIA fact book -- it's on the Web --  
17 follows English law. So there can't be any contention that  
18 they wouldn't have a remedy in a BVI court. And it's equally  
19 clear that, at least as regards Tristan, Minnesota is not a  
20 conveniens forum under the standards that this court must  
21 look at in assessing the forum non argument.

22 Looking at the private factors, Minnesota  
23 plainly is not convenient for Tristan, which doesn't do any  
24 business in the U.S., and certainly has no presence in  
25 Minnesota. It's not even convenient for the plaintiffs.

1 None of them come from Minnesota. The action was filed here  
2 only because the trustee is here, and the trustee is just a  
3 nominal party not accused of any wrongdoing.

4 For the claims that are asserted in this  
5 action, there are no witnesses in Minnesota. Subpoena power  
6 of this court does obviously not extend to witnesses outside  
7 the state or overseas. And as the indenture itself, I  
8 believe, noted -- or -- maybe it's one of the associated  
9 documents -- we've pointed it out in our papers, there's at  
10 least a question whether any judgment rendered in this state  
11 would be enforceable overseas.

12 Looking at the public factors, the Minnesota  
13 body public clearly has no interest in a Minnesota court  
14 hearing claims brought by non-Minnesota plaintiffs against a  
15 BVI company, based on alleged misconduct, that all took place  
16 outside of Minnesota and is not governed by Minnesota law.  
17 So we don't think the plaintiffs have any viable claim  
18 against Tristan. But to the extent that they're seeking to  
19 assert one anyway, it does not belong here, and there is no  
20 impediment to plaintiffs bringing a claim against Tristan in  
21 the BVI. And, therefore, your Honor, if the action against  
22 Tristan -- if the claims against Tristan are not dismissed on  
23 other grounds, as we think they should be, they should be  
24 dismissed under principles of forum non conveniens.

25 Thank you, your Honor.

1 THE COURT: Thank you. We're going to take  
2 about 15 minutes. We're going to come back at about three  
3 o'clock.

4 THE CLERK: All rise:

5 (Court stood in recess at approximately 2:50  
6 p.m., and reconvened at approximately 3:05 p.m.).

7 THE COURT: Mr. Fisco:

8 MR. FISCO: Good afternoon again, your Honor.

9 THE COURT: Good afternoon.

10 MR. FISCO: The parties agree on one thing,  
11 there are essentially two issues regarding the Motions to  
12 Dismiss, one, is Wells Fargo a necessary party for purposes  
13 of subject-matter jurisdiction; and two, could Tristan, and  
14 the new holders as the parties who created Laren to  
15 facilitate the transactions that are at issue in this  
16 lawsuit, reasonably have expected to be summoned to the  
17 United States; specifically, the state of Minnesota, to  
18 litigate indenture issues. The answer to both questions is  
19 yes. This is not a simple escrow agent, two-page agreement.  
20 This is an indenture of trust regarding the issuance of  
21 almost over a half a billion dollars worth of debt. In order  
22 to understand the issues and the rights of the parties, you  
23 have to understand first the role of the indenture trustee.  
24 The trustee is essentially a creature of contract. When  
25 companies like Tristan want to access debt markets in the

1 U.S., they must do so through an indenture of trustee -- or  
2 -- they often do so through an indenture of trust. A  
3 trustee, like Wells Fargo, is appointed to represent the  
4 interest of the holders and administer the rights of all of  
5 the holders under the indenture. So, essentially, you have  
6 the trustee that is in place. That's why it signs the  
7 agreement and it signs the indenture. And the notes that are  
8 issued are freely tradeable. They're not identifiable. The  
9 notes are paid through DTC, the Depository Trust Company, in  
10 New York. And Euroclear is a similar function in the  
11 European markets, where the notes will trade and the payments  
12 are made. The indenture trustee is put in place and  
13 contracted to represent the interest of the holders. So it  
14 is the only other party to the agreement, other than Tristan,  
15 if there is a breach-of-contract action, as the Court held in  
16 other cases, the two parties to the agreement are, by  
17 definition, necessary parties. We agree -- and we'll get to  
18 this a little bit later -- that the rights and interest of  
19 the holders have to flow through the indenture. And that's  
20 precisely what's going on here. We have to pursue the claims  
21 against Tristan and Laren and, indirectly, the new  
22 noteholders, through the indenture, because we're pursuing  
23 the claims on behalf of all existing holders and the trustee  
24 has to administer those rights. It is absolutely necessary  
25 to this litigation and to the Court's rulings, determinations

1 and implementations of any remedies in this litigation.

2 THE COURT: That might be the case. But you're  
3 not alleging some independent wrongdoing on the part of the  
4 trustee.

5 MR. FISCO: No. The trustee didn't do anything  
6 wrong, your Honor; but, more importantly, the trustee is the  
7 party who was wronged. The trustee should, in ordinary  
8 circumstances, be the plaintiff in this case and it's not,  
9 because it needs to represent the interest of the holders.  
10 And the reason that it's not the plaintiff in this case, and  
11 the reason that it hasn't been pursuing remedies for over a  
12 year, is because it has a conflict of interest with respect  
13 to the holders.

14 THE COURT: But if it were the plaintiff, as  
15 counsel pointed out, who would they be diverse with who was a  
16 defendant?

17 MR. FISCO: It doesn't matter. They're the  
18 defendant in this case because they're not doing anything.  
19 And the reason is the no-action clause.

20 THE COURT: With each other; is that what  
21 you're saying? I don't understand.

22 MR. FISCO: Excuse me?

23 THE COURT: Doesn't there have to be diversity  
24 between the plaintiffs and the defendants?

25 MR. FISCO: In this case there is diversity



1 between the plaintiff and the defendant. Because the trustee  
2 in this case has to be the plaintiff, because it has not  
3 acted in light of an event of default, it has not acted in  
4 light of the breaches of contract.

5 THE COURT: And if the trustee should be  
6 aligned as a plaintiff, who is the diverse defendant?

7 MR. FISCO: The diverse defendant in this case  
8 -- I agree, your Honor, it's highly unusual -- I've been  
9 doing this for 25 years. It's highly unusual that the  
10 trustee is not taking a position. And it has to be the  
11 defendant because it is not taking a position because,  
12 indirectly, the remedies that are sought here go against  
13 other holders. So the trustee is in a conflict position.

14 THE COURT: So the trustee should be a  
15 plaintiff, a Minnesota resident, and the diverse defendant is  
16 the trustee, a Minnesota resident.

17 MR. FISCO: Under the facts of this case, the  
18 defendant, the party to which the existing noteholder,  
19 plaintiffs, seek a remedy, is the trustee, because the  
20 trustee is not acting. It did not do anything wrong with  
21 respect to issuing the new notes because it was not required  
22 to investigate the officer certificate that was given to it,  
23 saying it complied with the indenture. And Section 412 of  
24 the indenture didn't apply because it wasn't an affiliate  
25 transaction. It's entitled to rely on those. So it didn't

1 do anything wrong, but it was the party that was harmed.  
2 And it is not doing anything with respect to those breaches  
3 because it can't, because there's two sets of holders, the  
4 holders that benefited from the wrongful transaction, and the  
5 holders that were harmed by wrongful transaction. It's  
6 paralyzed to act. So under the unique circumstance of this  
7 case, it has to be the defendant. We didn't create those  
8 facts. It's the trustee that's not acting. So, in this  
9 case, we are seeking very specific relief against the  
10 trustee. And we have to because the trustee is failing to  
11 act. And if we walk through the indenture provision, you'll  
12 see why there are ongoing, continuing duties. And the  
13 trustee is not doing anything with respect to events of  
14 default, because it has to determine whether or not this was  
15 a violation of Section 412 -- we think we've already proved  
16 that -- and if that's the case, the effective remedy or  
17 partial remedies will be against other holders. So it's  
18 paralyzed. So let's walk through the indenture provision,  
19 because it's a complicated document. Section 701 says: "If  
20 an event of default has occurred, and is continuing, the  
21 trustee will exercise such of the rights and powers vested in  
22 it by this indenture, and use the same degree of care and  
23 skill in its exercise as a prudent person would exercise or  
24 use under the circumstances of the conduct of such person's  
25 own affair." An event of default exists right now. It

1 didn't exist at the time of the issuance, but it exists right  
2 now. Had Tristan not lied in its officer certificate, the  
3 trustee would have. If the officer said: "This violates  
4 Section 412," and the trustee still issued the notes, there  
5 would have been a claim against the trustee. But that's not  
6 what happened. As part of its rights, it is entitled to rely  
7 on the officer certificate and it is not required to  
8 investigate it. That fact is irrelevant because the harm  
9 still occurred. And the harm occurred under the indenture,  
10 and the indenture trustee was the party that was harmed, even  
11 though it was entitled to rely on it, and didn't have to  
12 investigate. And, ultimately, the harmed party, the trustee,  
13 represents the interest of the holders. And for that  
14 specific transaction, the only holders that existed were the  
15 existing holders. So we are the aggrieved party, and we have  
16 to go through the indenture trustee to enforce our rights and  
17 the trustee can't, because the trustee can't be in a dispute  
18 where it's going to be fighting about which one of its  
19 holders gets certain cash or which one of its holders' notes  
20 should be canceled because of the circumstances of Tristan's  
21 breach of the agreement.

22 THE COURT: I don't think anybody is  
23 challenging whether you have a right to proceed. I think  
24 what they're challenging is whether you have a right to do  
25 that in this forum.

1                   MR. FISCO: I think we do have a right to --  
2                   well, first of all, I think we are challenging whether we  
3                   have a right to proceed, because that's what the no-action  
4                   clause is. Let's jump to that for a second. Let's look at  
5                   Section 6.06 because that's a key provision as it relates to  
6                   the trustee and the holders. It says: "Except to enforce  
7                   the rights to receive payment of principal and interest, no  
8                   holder of a note may pursue any remedy with respect to this  
9                   indenture or the note, unless they first make demand on the  
10                  trustee." Holders of at least 25 percent. And I'll note,  
11                  it's not 50 percent as counsel for the defendant said. It's  
12                  25 percent. And the existing holders represent 35 percent of  
13                  the note. So that requirement is met. We can direct the  
14                  trustee. Then we have to offer security or indemnity. And  
15                  the trustee has 60 days to comply with it. And the only  
16                  circumstances where the trustee doesn't follow it is a holder  
17                  of a majority and aggregate principal amount of the  
18                  outstanding notes give contrary direction. The key provision  
19                  is the last sentence that was not discussed by the  
20                  defendants. It says: "A holder of a note may not use this  
21                  indenture to prejudice the rights of another holder of a note  
22                  or to obtain preference or priority over another holder of  
23                  the note." That is precisely what has to happen in this case  
24                  because they were wrongfully issued. The trustee can't  
25                  follow the direction. We cannot direct the trustee. We have

1 the ability and the power and everything. But it says  
2 specifically the trustee cannot take that direction because  
3 it is involving other holders that are holders under the same  
4 indenture. That's the conflict. A very unique situation.  
5 And I've been doing this for over 20 years. That provision  
6 is not in many of the indentures. If you look at the  
7 *Feldbaum* decision, it doesn't have that provision in  
8 there. It's a very specific provision. And the trustee  
9 cannot act if it's going to have a preference or priority  
10 over one holder versus another. So we're left with it  
11 doesn't apply. Section 6.06 does not apply. But that begs  
12 the question. It doesn't answer it. We still have to  
13 exercise all of our remedies and all of our rights through  
14 the trustee. It is the only party to the agreement.

15 If we look at Section 412 and apply some of the  
16 facts here, it's key. 412 basically says: "The company and  
17 the guarantors will not make any payment to, or sell, lease  
18 transfer or otherwise dispose of any of its properties or  
19 enter into or amend any transaction, contract, agreement,  
20 understanding, loan, advance, guarantee, any transaction with  
21 an affiliate unless the affiliate transaction, if it's in  
22 excess of one million dollars, is a no less favorable terms  
23 to the company than if it were a comparable transaction with  
24 a nonaffiliate." That's not applicable here, because it's  
25 more than a million. And it goes on to say: "If the company

1 delivers to the trustee, that if it's a three million-dollar  
2 transaction, it has to be approved by a disinterested  
3 director." The disinterested director has resigned as a  
4 result of this transaction. And that's in the Complaint. So  
5 they couldn't have met that. The third one says: "With  
6 respect to an affiliate transaction or a series of related  
7 affiliate transactions involving aggregate consideration in  
8 excess of ten million dollars, an opinion as to the fairness  
9 of the company from a financial point of view issued by an  
10 accounting, appraisal or investment banking firm of national  
11 standing." Both 2(a) and 2(b) apply in this circumstance  
12 and they couldn't comply with it. They had no independent  
13 director and they had no opinion. So it's absolutely proven  
14 in the facts without discovery that they did not -- and  
15 subsequent to the issuance of notes -- this is an important  
16 fact -- subsequent to the issuance of notes, all these facts  
17 started coming out. The auditors for Tristan have concluded  
18 that Laren, the entity under which they conducted this  
19 transaction, is, in fact, an affiliate. And the noteholders  
20 have conceded, after the transaction, that they had some  
21 interest and involvement in creating Laren to facilitate this  
22 transaction. So Tristan and the new noteholders got  
23 together, created Laren to create this transaction that  
24 violated Section 412. If you look at the nature of the  
25 transaction, the new notes of a hundred and eleven million

1        dollars were actually issued for no additional consideration.  
2        There were several entities involved in this transaction --  
3        Tristan, Laren, its affiliate, Montvale, its affiliate, TNG  
4        and KPM, the guarantors, and also guarantors of the existing  
5        notes, as well. There was a 60 million-dollar loan  
6        transaction from the new noteholders to Laren. That loan  
7        transaction, \$30 million went upstream to Tristan, \$30  
8        million went to Montvale. But they're entitled to repayment  
9        of the entire \$60 million, and guaranteed by the only two  
10       operating subsidiaries of Tristan. So they get their \$60  
11       million back plus 35 percent interest. In addition to that,  
12       they get a hundred and eleven million dollars of notes. So  
13       they actually paid no consideration for the notes, because  
14       all of these entities are part of an affiliated group of  
15       entities. The conduct of Tristan and the conduct of the  
16       noteholders are one and the same. The trustee, because they  
17       are now a noteholder, and it didn't notice when it issued the  
18       notes -- and it was entitled to rely on it -- so it did not  
19       do anything wrong up to that point. It had to rely, and it  
20       did, but it was false. So what's the remedy available to the  
21       existing noteholders who were the parties that were damaged?  
22       They have to pursue a claim, and they have to pursue a claim  
23       in this court. And the trustee has to be a party to it  
24       because we are now required to make the trustee act in a  
25       fiduciary capacity for only a portion of the notes. It has

1 to be involved in this claim. It's the only party under  
2 which we can act; it's the only party that can pursue  
3 remedies; it's the only party that can enforce the liens that  
4 are the stock certificates of the two entities that  
5 guaranteed the debt, TNG and KPM; it's the only entity that  
6 can pursue that. We have no right to do that, even if we  
7 tried to do that. There's different provisions of the  
8 indenture which restrict a holder's right to receive anything  
9 other than principal and interest when due. It's not lost  
10 that nothing has happened in a year and a half, because  
11 Tristan and the new noteholders have paralyzed the trustee  
12 into taking no action at all. They have to be involved.

13 They said the new noteholders asserted this is  
14 not ripe for adjudication. It's absolutely ripe for  
15 jurisdiction. We have an existing event of default. And  
16 Section 7.019(a) of the indenture provides that the trustee  
17 must act to represent the interest of the holders in event of  
18 default and must act as a fiduciary. It's not happening. So  
19 we have to bring this action in order to get it to act as a  
20 fiduciary. What does that involve? We don't know. We don't  
21 have any of the discovery. We do know that we want them to  
22 not make any distribution until these issues are resolved.  
23 And if you look at the distribution provisions -- which are  
24 very relevant -- Section 6.10, Priority. "If the trustee  
25 collects any money pursuant to Article 6" -- which is



1 collection after an event of default -- "it shall pay out the  
2 monies or properties in the following order, first, to pay  
3 its fees and expenses, then to holders of the notes ratably  
4 without preference or priority of any kind according to the  
5 amounts due and payable on the notes for principal, interest,  
6 fees and costs." So it has specific instructions as to what  
7 to do. This court has to say, "You can't follow that."  
8 "Because of the fraudulent transfers, because of the nature  
9 of the thing, you cannot distribute any money until I" --  
10 your Honor is done ruling on the merits of this litigation.

11 THE COURT: You make a very compelling case,  
12 and you did last time, about whether there's any wrongdoing  
13 underneath here. The question is do I have subject-matter  
14 jurisdiction and personal jurisdiction. That's the heart of  
15 it. And you're right, they argue in a no-action provision  
16 you can't bring this action. But let's get to the heart of  
17 jurisdiction here.

18 MR. FISCO: The heart of jurisdiction is all  
19 remedies have to flow through the trustee. We started this  
20 action because the trustee was paralyzed to do so. So from  
21 this point forward, the trustee has a continuing fiduciary  
22 duty to represent the interests of all holders. This court  
23 is going to have to have the trustee here to respond to what  
24 it can do; what it's willing to do; what it's not willing to  
25 do. And there are other provisions of the indenture that say

1 the trustee doesn't have to act if any action has been  
2 involved with personal expense or expose it to personal  
3 liability. The trustee can assert that, regardless of what  
4 the Court does, because the trustee is going to say: "I have  
5 to go to another country to enforce this judgment," yet  
6 there's a specific instruction that says you can't  
7 distinguish between holders. You have to distribute all sums  
8 ratably without preference or priority of any kind according  
9 to the amounts due and payable on the notes. That's one  
10 provision. The second provision at issue here is the rights  
11 of the holders. They are entitled to receive principal and  
12 interest due on the notes. And we cannot do anything with  
13 respect to collecting against the operating subsidiaries  
14 because the liens are held by the trustee exclusively.  
15 Section 6.07 says: "Rights of the Holders to Receive  
16 Payment." It clearly identifies that holders can receive  
17 principal and interest when due. And, then, it goes on to  
18 say: "provided that a holder shall not have the right to  
19 institute any such suite for the enforcement of payment if  
20 the prosecution results in the surrender, impairment, waiver  
21 or loss of the lien on this indenture upon the property  
22 subject to this lien." These are just some of the examples  
23 of a very complicated indenture directing the trustee on how  
24 to implement and enforce the rights on behalf of all holders.  
25 That has to be part of this litigation. And the trustee is

1 entitled to say: "I'm willing to do that." "I'm not willing  
2 to do that." This is not even feasible. It's even been  
3 further complicated because now the notes have been  
4 transferred.

5 THE COURT: But this trustee, apparently -- and  
6 I'll ask him in a moment -- doesn't intend to take any  
7 position in this matter.

8 MR. FISCO: Exactly.

9 THE COURT: I think this trustee is just  
10 waiting for direction from this court or any court for an  
11 adjudication of the issues and then will follow.

12 MR. FISCO: It's not that simple, your Honor,  
13 because now the notes have been transferred. Now there's  
14 good-faith purchasers for value. What's fair? Shouldn't the  
15 trustee, as the party with the fiduciary obligation, be able  
16 to say: "That's not fair"? And on behalf of all the  
17 holders, and as the trustee responsible for administering the  
18 rights of those holders, in light of this event of default,  
19 this holder did not have any involvement in this. This  
20 holder paid fair consideration. This holder should not be  
21 subject to a ruling of the court. If the existing defendants  
22 continue to hold, it's easy, the trustee should be directed  
23 to cancel. I agree. Some of the remedies that could  
24 possibly be implemented in this case, the trustee would  
25 implement, without question, once the Court found that

1       Tristan violated the indenture and the new noteholders were  
2       the beneficiary of a fraudulent transfer. But we don't know  
3       where this is going to go. The trustee as the party that's  
4       responsible for the fiduciary obligation going forward has to  
5       have an opportunity to say: "I can't do that, your Honor."  
6       If the Court says: "Go do this," and it's not possible, it's  
7       not an effective remedy, because they are the party to the  
8       agreement, and they are the party with respect to rights on  
9       behalf of all the holders. And the Court's ruling would say:  
10      "Okay, trustee, you don't have to represent the new holders'  
11      interest," except we have this issue with good-faith  
12      purchasers for value. That may have happened because the new  
13      noteholders traded. If we got monetary damages from them,  
14      it's less of an issue. If we don't get money damages from  
15      the new noteholders, there's going to be some kind of  
16      equalization that has to come up or some kind of further  
17      investigation. "Did you know"? "Were you a good-faith  
18      purchaser for value"? "Are you an affiliate of Tristan"?  
19      Are you an affiliate of Stati"? "Are you an affiliate of one  
20      of the new noteholders"? Those are all issues that have to  
21      be adjudicated and dealt with. And the trustee is the party  
22      to which the Court should be directing those questions, and  
23      the trustee should be answering those. We have no ability to  
24      control the remedies, we have no ability to control the  
25      distribution. We are not a party to the agreement. We are

1 standing in the shoes of the trustee for the sole purpose of  
2 instituting this action. The trustee is responsible for the  
3 fiduciary duties going forward once the Court determines that  
4 it was a fraudulent transfer. That's why the trustee is a  
5 necessary party in interest.

6 Let's then move to personal jurisdiction over  
7 Tristan. They say that Section 543.19, the long-arm statute,  
8 there was no transaction of business in Minnesota. They  
9 assert that were no acts in Minnesota, and they assert there  
10 was no injury in Minnesota. None of that is true. There was  
11 a fraudulent officer certificate delivered to the trustee as  
12 a Minnesota resident upon which it acted that caused injury  
13 to the parties the trustee was contractually obligated to  
14 represent as a fiduciary. It doesn't matter that there  
15 wasn't an event of default at the time because the fraud  
16 concealed the event of default. Had Tristan advised the  
17 trustee, "By the way, we ignored the affiliate transaction,  
18 Section 4.12, the trustee wouldn't have been able to issue  
19 the new notes. They would have been issued in violation of  
20 the indenture. If the new noteholders and/or Laren and/or  
21 Tristan would have said, "Oh, by the way, we're breaching our  
22 debt covenant under Section 4.10," they wouldn't have been  
23 able to issue the notes and the trustee would have never  
24 authenticated and delivered the notes. So it's all part of  
25 the same theories and the same part of the transaction.

1       Tristan chose to come to the United States to access  
2       investors for the first \$420 million. Tristan retained  
3       Jefferies, a U.S. investment banking firm, of national  
4       reputation. They had road shows in Connecticut, New York,  
5       Los Angeles, Minnesota. In Minnesota, they solicited CarVal  
6       Investors, Whitebox Advisors, Wayzata Investment Partners,  
7       Deephaven Capital, and Varde Partners. This is not just a  
8       phone call to Minnesota or a letter to Minnesota. They are  
9       in Minnesota dealing, trying to sell a bond, and using the  
10      U.S. markets to raise funds for its own purposes. CarVal, in  
11      fact, advised certain of its funds to invest in both  
12      tranches, which constitutes the existing notes. That's all  
13      in the affidavit of Chapman, paragraph six, Ramli, paragraphs  
14      eight and ten. And some of that is even confirmed by  
15      Tristan's own affidavits, their contacts with Minnesota. In  
16      addition to the solicitation, Tristan executives visited  
17      Minnesota. The Tristan CEO, Anatol Stati, and CFO, Artur  
18      Lungu, visited Minnesota in September, 2006 to discuss the  
19      possibility of Wells Fargo to act as trustee. Tristan chose  
20      to enter into an indenture with Wells Fargo in Minnesota, a  
21      resident of Minnesota. Tristan, then, twice amended the  
22      indenture, sending documents and communicating with the  
23      trustee here. Tristan named Wells Fargo as the registrar,  
24      paying agent, and custodian under the indenture. Tristan  
25      maintains an office in Minnesota, required under the

1        indenture. It's their document. They're the ones that said:  
2        "Let's do that in Minnesota with the trustee." The indenture  
3        requires Tristan to maintain an office or agency where notes  
4        may be surrendered for registration of transfer or for  
5        exchange, and where notices and demands to or upon Tristan in  
6        respect to the notes of this indenture may be served. Its  
7        agent is in Minnesota. It contacted a Minnesota resident to  
8        act as its agent, and it has an office in Minnesota, through  
9        its agent, for those purposes. It's not a letter. That's  
10       not a phone call. That's a visit to Minnesota. That's a  
11       contract with a company in Minnesota, and that's maintaining  
12       an office through that contact in Minnesota. They purposely  
13       designated Wells Fargo offices in Minnesota to fulfill this  
14       function. Tristan maintained continuous contact with  
15       Minnesota after that. They agreed to send notices or  
16       communication to Wells Fargo in Minnesota. Annual compliance  
17       certificates were delivered to the trustee in Minnesota.  
18       Tristan agreed to deliver to the trustee in Minnesota any  
19       notices of events to default. Tristan agreed to deliver to  
20       the trustee in Minnesota a fairness opinion in their Board  
21       resolution in conjunction with any affiliate transaction. It  
22       wasn't done here. But all of those deliveries are to the  
23       trustee in Minnesota. Tristan issued notes on three  
24       occasions -- October, 2006 for 300 million, June, 2007 for  
25       120 million, and in June, 2009 for 111 million. Before each

1 issuance, Tristan delivered to the trustee in Minnesota an  
2 authentication order, notes for signing by the trustee, an  
3 officer certificate, and an opinion of counsel. And the key  
4 is the officer certificate, with respect to the issuance of  
5 the 111 million-dollar note, was false. That's a harm to a  
6 Minnesota resident, that caused harm in Minnesota, and that  
7 was delivered to a Minnesota resident in Minnesota. That's  
8 the harm in Minnesota that the Court can rely on for  
9 subject-matter jurisdiction and personal jurisdiction over  
10 Tristan. Tristan contacted the trustee in Minnesota in June,  
11 again, with respect to issuance of the new notes. That is  
12 the basis of the lawsuit, that is the basis of the fraud, and  
13 that occurred in Minnesota.

14 THE COURT: Not to dispute this too much, but I  
15 think what the defense is saying is that even if this were  
16 true, the fraudulent officer certificate didn't cause harm to  
17 a Minnesota resident. It caused harm to you guys.

18 MR. FISCO: It caused harm to us. And they're  
19 our agent, your Honor. That's what the indenture provides.  
20 They have a fiduciary obligation to us. They are the party  
21 through which we act. They hold all of our rights. There  
22 can never be harm to the trustee in any circumstance. It  
23 doesn't have a note. And it's entitled to rely. The  
24 indentures aren't drafted for fraud. They're drafted to let  
25 the commerce go forward. They access the U.S. capital



1 markets. These transactions happen all the time. They're  
2 not based on fraud. The trustee shouldn't be required to,  
3 and they shouldn't pay the trustee to, investigate every fact  
4 and every officer certificate. That's what those provisions  
5 are designed for. And when they don't work because the  
6 issuer commits fraud, the trustee was harmed, because the  
7 trustee is our representative.

8 THE COURT: I don't have any trouble seeing how  
9 the trustee would be harmed, if that's true. I have a hard  
10 time seeing why that matters, because you're the plaintiff.

11 MR. FISCO: We're not the plaintiff. We're the  
12 plaintiff, standing in the shoes of the trustee, solely for  
13 bringing the action. And once the Court determines it, the  
14 trustee has to go back to administering all of the rights and  
15 obligations. As we've just talked about, we can't guess  
16 today what the appropriate remedy might be. We can't guess  
17 today who the other holders are. We are not seeking damages  
18 against the defendants individually. We are seeking damages  
19 for all existing holders through the trustee. It's a  
20 critical issue. We're not asking them to pay us fees and  
21 expenses, we're not asking them to pay us principal and  
22 interest due on the notes. We're asking for the trustee to  
23 implement this -- to basically pay the trustee for the damage  
24 that you caused the trustee as the representative of all the  
25 existing noteholders. It's critical. There's no other way

1 to pursue this. It has to go through the trustee. And it  
2 has to be here. We can't drag the trustee to the British  
3 Virgin Islands and say: "Now you have to defend a lawsuit  
4 instigated by Tristan." And there's plenty of contact for  
5 Tristan in Minnesota to justify exercise of personal  
6 jurisdiction. For similar reasons, the Court has  
7 jurisdiction over the new noteholders. They were the  
8 creditors of Laren. Laren is an affiliate. They were  
9 involved in every aspect of this transaction. The defendants  
10 want you to say: "Let's put some of these facts over here,  
11 and let's put some of the facts over there, and let's not  
12 look at the indenture," "And then we can say there's no  
13 contact with Minnesota." It was one fraudulent scheme  
14 conducted in one transaction, a 60 million-dollar loan that  
15 was guaranteed by all the affiliates, \$111 million in notes  
16 issued fraudulently to them, and they were working with  
17 Tristan. They also came back to Minnesota and said: "Now,  
18 we don't like definitive notes." And there's a difference  
19 between a global note and a definitive note. A definitive  
20 note is specifically held by the trustee in the name of the  
21 holder. And the facts and circumstances -- and, again, this  
22 is without discovery -- Laren was the one that purchased the  
23 notes, yet they were delivered to the new noteholders. Why,  
24 if Laren was the purchaser of the notes for the \$30 million,  
25 were they delivered directly to the creditors of Laren?

1 Because this whole Laren facility is a sham transaction,  
2 concocted both by the new noteholders and by representatives  
3 of Tristan. It's one fraudulent scheme. And that's why  
4 Tristan's contacts with Minnesota should be imputed on them.  
5 Because then they came back individually and asked the  
6 trustee -- said: "We don't like the definitive notes. Let's  
7 put them into a global note," and the trustee said: "Okay,  
8 give me all the requisite information and the requisite  
9 requests from Tristan and the new noteholders to put it into  
10 a global note." Well, the trustee did that. They provided  
11 the documentation. Again, the trustee didn't know that it  
12 was fraudulent, didn't know that the notes were issued  
13 fraudulently. The trustee complied. So now there's two  
14 global notes with separate CUSIPs. Again, you can  
15 distinguish the existing notes from the new notes. Well,  
16 that wasn't good enough for them. They wanted the trustee --  
17 they came back again to Minnesota, and said: "Let's merge  
18 them now." And each time there were officer certificate  
19 requests. And they specifically benefited from the contacts  
20 in Minnesota. They came to Minnesota because it facilitated  
21 their desire to make these notes indistinguishable from the  
22 other notes so they can trade it on the market.

23 Let's go back to what we talked about earlier.  
24 The trustee is up here and these notes trade. Now they're  
25 all trading under one CUSIP, and a buyer can't distinguish,

1       because there's no separate CUSIP number and they're not  
2       definitive notes. They all look the same. The Court has to  
3       ask: "Why would they spend so much time and effort to make  
4       those notes virtually indistinguishable from the other  
5       notes"? Because they wanted to essentially say: "We can  
6       just launder this fraud, and we'll sell the notes, and we're  
7       out of it." So we have to have jurisdiction over them,  
8       because they did come to Minnesota to further facilitate the  
9       fraud by getting definitive notes first, transferring those  
10      for global notes second, and then ultimately -- which was the  
11      issue in the probate court -- having the two global notes  
12      merged under one CUSIP number so they can finally complete  
13      the fraud. And they did appear, and they asked for very  
14      specific relief in the probate action. They moved for  
15      summary judgment. They didn't appear and say: "We contest  
16      jurisdiction." They were the party -- because the trustee  
17      was neutral in that action, as well. They were the party  
18      that carried the ball, filed the Motion for Summary Judgment  
19      that got them the relief that they wanted, and the Court in  
20      the probate action had a very limited scope. Based on the  
21      language of the agreement, was the trustee required to merge  
22      the notes, and the answer was yes. The Court specifically  
23      held it is not dealing with any of these issues. They have  
24      accessed and used and benefited from their contacts in  
25      Minnesota, and they are also imputed with all because of the

1 insider relationship and because of the affiliation of these  
2 parties, they are also imputed with the contacts of Tristan  
3 -- which are significant -- from a due process standpoint and  
4 from a long-arm statute standpoint.

5 I'll briefly address forum non conveniens. The  
6 only party that benefits from moving this to BVI is Tristan  
7 and makes it, again, difficult for every party to pursue  
8 remedies. Tristan would love to have this action just go  
9 nowhere and to paralyze the trustee for as long as possible,  
10 because no remedies can be pursued except through the  
11 trustee. And you can see that in their argument. On the one  
12 hand, they're saying: "Oh, you have a right to pursue  
13 whatever you want." On the other hand, they're saying: "You  
14 have to pursue it through the trustee because you're bringing  
15 an action on the indenture." It's exactly what they want.  
16 They can't speak out of both sides of their mouth. This is  
17 the proper proceeding. We are not seeking a benefit for just  
18 us, we are seeking a benefit for all holders, consistent with  
19 the fiduciary duties of the trustee. The harm in this case  
20 was directed at the trustee as the representative of the  
21 holders. Tristan submitted a false officer certificate to  
22 the trustee in Minnesota, causing harm to all existing  
23 holders. That's the key to this case.

24 Equitable subordination, briefly. The  
25 equitable subordination claim is well-founded. I won't cite

1 the cases that we have in the brief. New York law recognizes  
2 it in a circumstance where there's actual fraud. The case  
3 that they cite deals with constructive fraud. This is not a  
4 case of constructive fraud. This is a case of actual fraud.  
5 And, again, we will refer the Court to our brief for any  
6 further points or arguments on that issue.

7 Unless the Court has any questions....

8 THE COURT: I don't. Thank you.

9 MR. FISCO: Thank you.

10 THE COURT: Brief response, Mr. Wiles?

11 MR. WILES: Yes, your Honor. Your Honor, I  
12 want to try to start with the subject-matter jurisdiction  
13 point. Some of the argument that Mr. Fisco made -- I don't  
14 mean this to sound wrong, but I feel like I'm shooting at a  
15 moving target a little bit, because there are arguments that  
16 he made about what they're seeking, whose rights they are  
17 asserting; why they are asserting them, what the alleged  
18 fraud was, that are nowhere to be found in the Complaint in  
19 this case. So rather than have that all kind of just sitting  
20 out there -- I apologize, since I already spoke for a very  
21 long time before, I'm going to try to be very methodical  
22 about responding to what he said, and where it is and is not,  
23 based on what's actually in the Complaint. Now, one of the  
24 things that Mr. Fisco said was that the trustee should be a  
25 plaintiff, and that they're bringing this case because of the

1 trustee's refusal to act. All right. Now, when you say  
2 that, it suggests that what you are doing is suing the  
3 trustee, claiming the trustee has behaved badly, and that you  
4 are seeking a remedy against the trustee because of the  
5 trustee's own bad behavior. There is not a hint of any such  
6 allegation in the Complaint in this case. And at the same  
7 time that Mr. Fisco made that comment, he also openly  
8 acknowledged to you that he is not claiming that the trustee  
9 has breached any duty or that he is suing the trustee for  
10 violation of any responsibility in the indenture. So this  
11 idea that we named them because they refused to act, well,  
12 it's words that sound like why you name a real party in  
13 interest. But if you get underneath it and say: "Well,  
14 okay, are you accusing them of something"? No, they're not.  
15 It's nowhere in the Complaint. They have openly  
16 acknowledged, even here, that the trustee did not behave  
17 wrongly. Well, they say that the trustee is the only one who  
18 can enforce liens. What does this case have to do with the  
19 enforcement of liens? It has nothing to do with the  
20 enforcement of liens. They say: "Well, the trustee's got  
21 heightened duties and it's got more responsibilities because  
22 there was a payment default in July of 2010." Well, this  
23 case isn't about that, except the cause of action about  
24 collecting interest. And if anything is clear, it's that  
25 they can sue on their own to try to collect payments due to

1       them. They don't need the trustee for that. So what does  
2       that default have to do with anything. What Mr. Fisco said  
3       was, in effect, this is a derivative action. That, in  
4       effect, he is here in the name of Wells Fargo, asserting  
5       rights that belong to Wells Fargo under the indenture, and  
6       that he's doing it only because Wells Fargo has been silent  
7       or it just has been inactive or because it can't effect.  
8       Well, that's interesting. I certainly don't get any of that  
9       in the Complaint. There is nothing in the caption or in the  
10      allegations of the Complaint that says that these plaintiffs  
11      are suing in the name of Wells Fargo and for the benefit of  
12      anybody other than themselves or to assert rights that belong  
13      to anybody but themselves. Page one of the Complaint lists  
14      the individual funds who are plaintiffs and defines them as  
15      plaintiffs or the existing holders.

16               The prayer for relief. Damages in favor of the  
17      existing holders, these plaintiffs, to the extent that they  
18      have been damaged by Tristan Oil's and the new holders'  
19      alleged acts and omissions.

20               An injunction against merger of the notes --  
21      which is irrelevant now.

22               An injunction against distributions on the new  
23      notes. That's the classic stakeholder example. Every single  
24      nominal party case that we have, the nominal party is there  
25      just to direct that the funds that it receives or holds go to



1       one party instead of another.

2                     Permanently enjoining the new holders from  
3       selling their notes. Well, that's gone. That's already  
4       happened.

5                     Avoiding the sale and issuance of the new  
6       notes. They don't need the trustee for that. The trustee  
7       does a ministerial job of following the direction by Tristan  
8       and the new holders.

9                     And, then, they have their equitable  
10      subordination relief.

11                    There's nothing there that requires the trustee  
12      or that amounts to a right that belongs to the trustee that  
13      they are attempting to enforce or that purports to be a  
14      derivative claim. I don't know of any authority that says  
15      that a noteholder can stand in the shoes of the trustee and  
16      appoint itself to do that. The noteholder either has its own  
17      right or it doesn't. It doesn't get to come in and say: "I  
18      am Wells Fargo." And that is an credible allegation to arise  
19      for the very first time in the argument of a Motion to  
20      Dismiss, having never appeared in the Complaint itself or in  
21      the argument of the injunction or in the extensive briefing  
22      on the Motion to Dismiss. That's simply not what is  
23      happening in this case.

24                    Mr. Fisco repeated the comment that all the  
25      remedies flow through the trustee. And this is the same

1 language that's been used throughout the existing  
2 noteholders' brief, and it was used during the injunction.  
3 And I have to tell you, I just don't know what that is  
4 supposed to mean. Yes, if the trustee had been a plaintiff  
5 or were instructed to be a plaintiff might be seeking to  
6 enforce remedies. I spent as much time as I could when I was  
7 up here the first time going through every single thing that  
8 they alleged the trustee was supposed to do here, whether  
9 distributing money, canceling a note when it's submitted for  
10 cancellation, every single involvement that the trustee would  
11 have in the relief that they seek. And it's just like every  
12 other case that we've cited to you, where the Courts have  
13 held very consistently that those parties are just nominal  
14 parties. And to return to the point, they're nominal because  
15 it doesn't matter if you think the relief you're seeking from  
16 them is important. You have to have a cause of action  
17 against them. Jurisdiction is not based on who it would be  
18 convenient to have in the case to effectuate relief.  
19 Jurisdiction is based on the causes of action and who the  
20 parties to those are. And, very clearly, those claims are  
21 not with Wells Fargo. Then we have the argument that:  
22 "Well, this is a derivative case, so Wells Fargo is really  
23 the plaintiff here. It's only nominally the defendant." You  
24 hit the nail right on the head. If that's true, that doesn't  
25 solve your diversity issue. Just putting it on the

1 defendant's side of the equation, but saying that, in effect,  
2 you are here, and the only reason it is here is so that you,  
3 the plaintiffs, can assert rights that belong to Wells Fargo  
4 itself, is a classic case where you, under the Supreme Court  
5 authorities, have to realign the parties. And you would  
6 simply treat Wells Fargo as a plaintiff in that case. There  
7 is no real U.S. party as a defendant.

8 Now, the next point that they alleged was that  
9 the reason that they're asserting rights that belong to the  
10 trustee is that the trustee can't do so. And I want to read  
11 to you more carefully the language of the provision that they  
12 cited that supposedly says that. And it's in Section 6.06 of  
13 the indenture, which says that -- it was just the provision  
14 that we cite the beginning of -- that says: "No holder of a  
15 note may pursue any remedy..." unless it does certain things.  
16 Well, what Mr. Fisco said was that the trustee can't pursue  
17 the claims that the holders want to assert here because it  
18 would prejudice the new noteholders and, therefore, he, as  
19 the holder of other notes, can pursue those claims. But what  
20 the actual sentence says is: "A holder of a note may not use  
21 this indenture to prejudice the rights of another holder of a  
22 note or to obtain a preference or priority over another  
23 holder of a note." Now, what he has told you -- this is  
24 their words, not mine -- is that that is the relief that they  
25 are seeking. He himself has said in his argument that the

1 relief they are seeking would prejudice the rights of another  
2 holder of a note and give one set of noteholders a preference  
3 or priority over the others. He's affirmatively represented  
4 that to you. And he said to you that the trustee cannot  
5 pursue that claim. I submit to you that on the plain  
6 language of the indenture itself, he cannot pursue that  
7 claim. It couldn't be clearer. "A holder of a note may  
8 not..." do this. And with that admission by the plaintiffs  
9 that that is what directly they are trying to do, I submit to  
10 you that by their own characterization of their claims this  
11 action must be dismissed.

12 Now, as to personal jurisdiction, Mr. Fisco  
13 went to great lengths to say that we, my clients, the new  
14 noteholders, were involved in the creation of Laren,  
15 therefore, we could expect to be subject to a lawsuit about  
16 the creation of Laren. The problem is the claim against my  
17 clients have nothing to do with the creation of Laren.  
18 That's the claim against Tristan. My clients are not a  
19 defendant in that claim. If you look at Count II of the  
20 Complaint, which is the fraudulent transfer claim, it says --  
21 paragraph 78 -- "Tristan Oil's sale and issuance of the new  
22 notes was a fraudulent conveyance because it was made by  
23 Tristan Oil with the actual intent to hinder, delay and  
24 defraud the existing holders." Paragraph 79: "Tristan Oil's  
25 sale and issuance of the new notes was a fraudulent

1 conveyance because" -- and, I'm sorry, but I do have a method  
2 to this madness. Please bear with me as I read it --

3 Subparagraph a: "The new notes were sold and  
4 issued by Tristan Oil when it was insolvent or it became  
5 insolvent as a result thereof." Well, that's something that  
6 happened when the notes were sold.

7 B: "When the new notes were sold and issued,  
8 Tristan Oil intended to incur, believed or reasonably should  
9 have believed that it would incur, or knew that it would  
10 incur, debts beyond its ability to pay as it became due."  
11 Well, there it is again, "...when the new notes were sold and  
12 issued..."

13 C: "The new notes were sold and issued by  
14 Tristan Oil without receiving reasonably equivalent value and  
15 exchange." There it is again. That happened at the time of  
16 the issuance.

17 And D: "The new notes were sold and issued by  
18 Tristan Oil to the new holders without fair consideration."  
19 There, again, it's at the time of sale.

20 Then there's an allegation that the sale has  
21 damaged the existing holders -- which, by the way, are  
22 defined as just these plaintiffs. Not everybody.

23 Now, in his argument, Mr. Fisco said that,  
24 well, we were involved in the creation of Laren, so we're  
25 somehow involved in the creation of the fraud. I read that

1 Count, I see nothing that has anything to do with Laren as  
2 far as the fraudulent transfer is concerned. Everything  
3 about that allegation has to do with the terms on which the  
4 notes were sold and the financial circumstances in which  
5 Tristan found itself. It has zero, absolutely zero to do  
6 with Laren's existence or participation or role in any single  
7 part of this transaction. Similarly, Mr. Fisco said that the  
8 merger of the notes was part of some dastardly scheme to hide  
9 their origin -- which is just -- I'll tell you, all it is is  
10 an effort to take advantage of the market, that's all it is.  
11 But he said, therefore, it's a part of the fraud. What  
12 fraud? The fraud that we're inventing when every time the  
13 issue comes up and we have a new theory of what the case is?  
14 There's no allegation against my clients here that the merger  
15 of the notes was part of a fraud committed by my clients.  
16 The claim against my clients is fraudulent transfer. And as  
17 I've just made clear, by reading through the allegations,  
18 that's a claim that's based on the issuance of the notes  
19 themselves. It has nothing to do with bringing them under  
20 the indenture and with the merger of the notes. Similarly,  
21 saying that Tristan's efforts to sell the existing notes in  
22 2006 are part of the same transaction and are binding on my  
23 clients for due process purposes, I don't even think I -- I  
24 hope I don't even have to respond to that. It's ridiculous.  
25 My client's had nothing to do -- they weren't on the scene.

1 They had nothing to do with the sale of the existing notes in  
2 2006 and are not chargeable with any of those contacts.

3 Next was the allegation that there was an  
4 alleged harm in Minnesota. And I'm confused by the answer,  
5 because the answer seemed to be that, yes, without  
6 equivocation, the trustee was not itself injured. The people  
7 who were injured were the non-Minnesota residents who are  
8 plaintiffs in this case. But either because the indenture  
9 trustee is their agent or because they're standing in the  
10 indenture trustee's shoes that somehow changes things and  
11 makes it an injury in Minnesota. Well, if I'm injured and I  
12 have an agent somewhere else, that doesn't mean I'm injured  
13 where that agent is. I'm still injured where I am. That  
14 doesn't change the place of the injury. So alleging that  
15 Wells Fargo is your agent doesn't solve your personal  
16 jurisdiction problem because it still doesn't give you an  
17 injury in Minnesota. Similarly saying that you want to stand  
18 in Wells Fargo's shoes doesn't change where the injury is.  
19 The important part of the admission there was that Wells  
20 Fargo itself was not hurt, was not injured. The people  
21 claiming injury here, and the only ones for whom relief is  
22 actually sought in this Complaint, are these individual  
23 plaintiffs suing in their own right. In fact, I find it very  
24 odd to hear all this argument about how the plaintiffs here  
25 are somehow just taking over Wells Fargo's position. Because

1 up until now, the whole gist of their brief was that they  
2 didn't need Wells Fargo, that they were entitled under the  
3 indenture to take action on their own, and that the no-action  
4 provision didn't apply, and that it was perfectly okay to  
5 assert their own rights. This is an entirely new way of  
6 looking at the whole thing that isn't even consistent with  
7 the Complaint.

8 Finally, on the point about what happened in  
9 the probate court, and did we seek relief. Summary judgment  
10 is not relief. Defendants seek summary judgment all the  
11 time. It throws a case out. It's not a form of relief that  
12 you seek. The important thing is we did not initiate any  
13 proceeding in Minnesota or anywhere else, nor did we, by our  
14 conduct in the probate court, do anything that reasonably  
15 could be interpreted as an agreement or acknowledgement that  
16 a court in this state has jurisdiction over us personally or  
17 is an appropriate place to resolve the issues that the  
18 plaintiffs wish to raise.

19 I think I have responded to everything, your  
20 Honor. If you have any questions for me, please let me know.

21 THE COURT: Thank you. Does Tristan's counsel  
22 wish to be heard?

23 MR. ULLMAN: Your Honor, with respect to  
24 subject-matter jurisdiction, as counsel for the new  
25 noteholders said, we heard now for the first time that the



1 plaintiffs contend that they're really just going through the  
2 trustee, I guess in some way suggesting that their claims are  
3 derivative, or something. I'm not really clear. What I am  
4 clear on is that they said things in their Complaint and  
5 that's what this action is about. However, they try to spin  
6 it now. And what they said in their Complaint is that they  
7 are asserting individual claims against all the parties,  
8 including, in particular, Tristan. These are individual  
9 claims. They're not derivative claims, they're not agency  
10 claims. They're nothing else except individual claims for  
11 which, among other things, the plaintiffs are seeking  
12 individual damages.

13 Count I is for breach of contract against  
14 Tristan. What do they say in paragraph 76? "As a direct and  
15 proximate cause of Tristan Oil's alleged breaches of the  
16 indenture, the existing holders have been damaged in an  
17 amount to be determined at trial."

18 Count II is for fraudulent conveyance. That's  
19 also alleged against Tristan. They also contend that they  
20 were injured. They contend they were injured individually  
21 against all of the defendants except the trustee. Yet, at  
22 the end of the day, when you look in the relief section and  
23 the non-substantive Counts, where the trustee is brought in  
24 for injunctive relief, they're seeking some sort of remedy.  
25 But that's all it is is a remedy only. They're seeking

1 individual claims -- or -- asserting individual claims  
2 against all the defendants. The trustee is simply there to  
3 facilitate relief. That is the exact type of conjectural and  
4 speculative claim against a nominal party that's been  
5 disallowed in the cases that we've cited in our papers,  
6 including, but certainly not limited to, the *Rose v. Giamatti*  
7 case, which I've already discussed. The claim against the  
8 trustee is for facilitating relief. It is hypothetical only.  
9 It doesn't constitute a claim against the trustee for  
10 diversity purposes. They are nominal.

11 With respect to jurisdiction, it is also clear  
12 from the Complaint -- and, again, despite how plaintiffs  
13 might now like to spin it -- that their claims arose out of  
14 the sale and issuance of the new notes and, also, with  
15 respect to Count IV from the alleged nonpayment. That's  
16 what's said in Count I. It says that Tristan Oil entered  
17 into a valid and binding agreement where it agreed to do --  
18 or, rather, not to do certain things. And, then, they go on  
19 in paragraph 75 to say: "When Tristan Oil sold and issued  
20 the new notes, it breached Section 4.10 and Section 4.12 of  
21 the indenture because..." and then it goes on to allege what  
22 they say are the actions constituting breach. Now, of  
23 course, we don't agree with what the plaintiffs are saying.  
24 And while we're not going to get to the merits now, because  
25 this isn't the appropriate time to do so, the Court should

1 have some flavor from the papers that were submitted on the  
2 preliminary injunction motion that the charges that they're  
3 making are wholly untrue. And they keep referring to Laren  
4 as an affiliate. The only evidence before this court is that  
5 it wasn't. But that's an aside. Because for these purposes,  
6 we'll assume what they say is true. But if you assume what  
7 they say is true, you have to also assume that the alleged  
8 wrongs took place where they're alleged to have occurred,  
9 which is outside of Minnesota. There is no contention that  
10 the new notes were sold or issued in Minnesota. There is no  
11 contention that Laren is a Minnesota company. There's no  
12 contention that anything relating to what is contended to be  
13 the alleged breach of contract that the plaintiffs are suing  
14 on had anything whatsoever to do with Minnesota. And the  
15 same thing is true with the fraudulent conveyance, unjust  
16 enrichment and other causes of action that are alleged in the  
17 Complaint. And it's also true of Count IV, which is for  
18 nonpayment. There is no contention that these plaintiffs  
19 entered into a purchase of the notes with Tristan in  
20 Minnesota or that any of them is even a Minnesota resident  
21 and was not paid in Minnesota. So the question, then, for  
22 jurisdictional purposes is: "Well, what happened in  
23 Minnesota?" and the answer is "What happened is absolutely  
24 nothing that has any bearing on the claims." The only thing  
25 they can even point to is the instruction letter to the

1 trustee, but that took place after the events that gave rise  
2 to the claims in the Complaint. And, indeed, I don't even  
3 have to look at the Complaint to do that. That's what  
4 plaintiffs themselves said on this very motion. If you look  
5 at page 39 of their brief in opposition to our Motion to  
6 Dismiss, the plaintiffs say -- and this is in the first full  
7 paragraph -- and I quote -- "The sale and issuance of these  
8 notes" -- to the new notes -- "is the wrong that gives rise  
9 to the existing holders' claim for relief." I'm not putting  
10 words into their mouth. I'm not trying to spin what they're  
11 saying. I'm simply reciting what they have represented to  
12 the Court, which is exactly the same thing as what they've  
13 said in their Complaint. In any event, as we've gone over  
14 before, and in our briefing, the law is clear that sending a  
15 communication into the state is not enough to support  
16 personal jurisdiction. That is true under the state long-arm  
17 statute. For example, in our briefing, we've obviously  
18 talked about Section 543.19(d), which says that you have to  
19 have injury in Minnesota. And there's only wrongful conduct  
20 alleged overseas here. The other sections we've also talked  
21 about in our brief and they're not enough to confer  
22 jurisdiction, either. Section 543.19(c) gives jurisdiction  
23 over someone who commits an act in Minnesota causing injury  
24 or property damage. But that doesn't apply because the cases  
25 make clear that sending a document from outside the state to

1 someone inside the state is not committing an act in the  
2 state, for purposes of that section. We've cited the  
3 *Northwest Airlines* case and, also, the *Wheeler v.* -- I think  
4 it's *Tufail* case. Those are Minnesota state cases for that  
5 point. There's also Section 543.19(b), which confers  
6 jurisdiction over someone who transacts any business within  
7 the state. Now, we've heard the suggestion that sending the  
8 instruction letter might be transacting business in the  
9 state. Well, it's not. The cases say that. And we cite for  
10 that proposition the *North American* case, that's a federal  
11 district case, and *Anderson v. Mattson*, again, that's a  
12 District of Minnesota case. So the law is clear that no  
13 matter how you slice it, no matter how they try to come at  
14 it, you can't get in the long-arm statute. And if you can't  
15 get in the long-arm statute, you can't come under the due  
16 process clause, either.

17 And with respect to the due process clause --  
18 I'm not going to go through that analysis again -- but what I  
19 seem to be hearing at the end of the day is, despite the  
20 prior disclaimer, the plaintiffs really are relying on *Calder*  
21 *v. Jones*, which they previously said doesn't apply. Because  
22 that's all they can say at the end of the day is that, "Hey,  
23 maybe there was a letter sent." "Okay, the letter wasn't  
24 what gave rise to the claims, but we're going to cite to it  
25 anyway." Well, even if you can get past that initial hurdle,

1       it's not enough, because under *Calder v. Jones*, the defendant  
2       has to intentionally target the state. Here, obviously,  
3       Tristan wasn't targeting anyone in the state because the  
4       plaintiffs are all from outside. And one of the critical  
5       elements of *Calder v. Jones* is there has to be injury to a  
6       resident of the forum state and they can't get past that  
7       hurdle, either, here. As Mr. Wiles said, just alleging that  
8       the trustee in some inchoate way was harmed doesn't cut it.  
9       I don't know how the trustee could possibly be harmed. The  
10      trustee is not a holder of any notes, and is not acting as  
11      the agent for any particular noteholder. And, as Mr. Wiles  
12      said, that couldn't be imputed outside the state, in any  
13      event.

14                   With respect to the no-action clause, I would  
15      agree that the last sentence doesn't help the plaintiffs,  
16      both for the reasons that -- that's the last section, Section  
17      6.06 -- for the reason that counsel for the new noteholders  
18      pointed out -- which, if anything, it just demonstrates why  
19      the plaintiffs should not be here, and why this action should  
20      not go forward -- but, in any event, doesn't apply to  
21      Tristan. So, in all events, the no-action clause applies in  
22      full force with respect to Tristan.

23                   And that leads into the last point, which is  
24      the forum of non conveniens, which is, if they are going to  
25      sue Tristan at all -- and we don't think they should. We

1 don't think there's any basis for the claim. But if there's  
2 going to be a suit by them against Tristan, it should be in  
3 the BVI -- in the courts of the BVI, and it would have to  
4 comply with the terms of the contract. We're not talking out  
5 of two sides of our mouth. We're not saying: "If you sue us  
6 in the BVI, we'll forget about the no-action clause." If  
7 they're going to sue us anywhere, in anyplace where the  
8 jurisdiction can be found, they're going to have to comply  
9 with the contractual requirements. If they were to sue us in  
10 the BVI, without having complied with the requirements of the  
11 no-action clause, I believe we would make the same argument  
12 there that we're making here, they're independent.

13 But, in any event, and for all the reasons that  
14 I've gone through, this case does not belong in this court.

15 Thank you, your Honor.

16 THE COURT: Mr. Fisco.

17 MR. FISCO: A couple points, first, the  
18 Complaint speaks for itself. It's well-pled. I'm not going  
19 to walk through each of the provisions of the Complaint. And  
20 as to the remedies, it's not a moving target. The remedies  
21 and relief will necessarily depend on the circumstances of  
22 this case. From the last hearing to now, we were asking to  
23 enjoin distribution of the notes -- merger of the notes so  
24 they wouldn't be distributed. Now we're dealing with  
25 innocent third parties that may be purchasers; maybe not,

1 maybe. We don't know what the relief is going to go (sic),  
2 but we can't adjudicate or judge jurisdictional issues on a  
3 Motion to Dismiss without having any of those facts and  
4 understand the facts and circumstances of this case. It's  
5 just inappropriate. Two, if I've misstated that the trustee  
6 failed to act, let me clarify the record. The trustee has  
7 not acted. And it has not acted because it cannot act. It's  
8 in conflict with the indenture. If you take the provision of  
9 Section 6.06, as the defendants have interpreted, what  
10 they're saying is: "We can do anything we want. And as long  
11 as we give it to another holder, and we have this provision  
12 in there, there is no remedy." The trustee has no job except  
13 to represent the interest of its holders, particularly in an  
14 event of default. What purpose is that hundred-page document  
15 if the trustee isn't required to do something if there's a  
16 breach of the agreement.

17 Let's go back to the no-action clause -- I  
18 mean, the limitation on suits, because it's very, very  
19 specific. I've been doing this for over 20 years. I've  
20 watched this case law develop. And if you go back to  
21 *Feldbaum v. McCrory*, that's the seminal case on it. And  
22 after the Judge goes through what's the purpose of a  
23 no-action clause, there's two types of actions, there's an  
24 individual holder right and, then, there's rights that harm  
25 everyone jointly and equally ratably. As to the first -- and



1 I'll give you an example -- a securities fraud claim that is  
2 very specific to one holder, that the company sold it based  
3 on misrepresentations to that holder. That's not an action  
4 that arises under the indenture. And if you go through that  
5 whole line of cases on the no-action clause, it will tell you  
6 that. It's not barred by the no-action clause because the  
7 remedy and the relief is specific to the individual holder,  
8 much like the right to collect principal and interest. The  
9 only thing that the holders get in this case -- they didn't  
10 even get it -- there's a global note, and that global note  
11 has nothing other than a right to principal and interest.  
12 All of the rights of the holders are contained in the  
13 indenture. So what they're suggesting is that we can't  
14 enforce those rights. Of course we can enforce those rights.  
15 We have to enforce them consistent with the terms of the  
16 indenture. And this line of cases on the no-action clause  
17 came into existence because there were strike suits. And if  
18 you go and read all of the cases and read them side by side  
19 and watch the development of this, they're distinguished  
20 between rights that are for the benefit of all holders and  
21 someone trying to beat everyone else to the courthouse and  
22 get paid on their notes first. If it's a remedy that's  
23 available to the trustee for the benefit of everyone, what  
24 the indenture says and what the no-action clause says that's  
25 a right that has to be pursued by the trustee and, then, the

1        limitation on suits applies and you have to go through  
2        Section 6.06. As to individual rights, I like to collect  
3        principal and interest due on just your note, you can go  
4        ahead and do that. They don't need permission from anyone.  
5        If that's what the holders were trying to do here, they could  
6        have done it, and they would have just said: "Pay me my  
7        note." That's not the issue here. They are pursuing  
8        remedies for the benefit of all of the existing holders under  
9        the indenture. They have to do that through the indenture and  
10       they have to do that under the circumstances set forth in the  
11       indenture. And the trustee is paralyzed to take it. And  
12       that's what makes Section 6.6 not applicable here. And if  
13       you go to *Feldbaum*, after it talks about all the purpose of  
14       what the no-action clause is, the Court very specifically and  
15       very succinctly addresses this. And I'll just read into the  
16       record. "I do not mean to imply" -- after the court said  
17       this is barred by the no-action clause -- "I do not mean to  
18       imply that courts will apply no-action clauses to bar claims  
19       where misconduct by the trustee is alleged." Not alleged  
20       here. We agree. "For the same reason that equity has long  
21       recognized that in some circumstances corporate shareholders  
22       will be excused from making a demand to sue upon corporate  
23       directors but will be permitted to sue in the corporations'  
24       names themselves, bondholders will be excused from compliance  
25       with the no-action provision where they allege specific facts

1       which, if true, establish that the trustee itself has  
2       breached its duty under the indenture." Again, doesn't apply  
3       here. The key is the next provision. "Or is incapable of  
4       disinterestedly performing that duty." That's exactly the  
5       situation here. And if you follow the cases, the distinction  
6       is between rights for the benefit of all holders under the  
7       indenture versus the individual rights -- individual  
8       securities fraud claims, individual right to collect  
9       principal and interest. This is not the individual pursuit  
10      of rights, these are breaches of contracts that can only be  
11      pursued through the trustee as the party to the agreement  
12      governing the rights of all holders.

13               I'm not going to repeat all the arguments. I  
14      will state, though, very clearly that the fraudulent  
15      certificate that is the basis of the issuance of the notes  
16      was delivered to a Minnesota resident in the state of  
17      Minnesota. I don't think the Court needs anymore than that  
18      for personal jurisdiction or subject-matter jurisdiction.

19               Finally, the new holders voluntarily  
20      participated and obtained relief from the probate court. No  
21      one required them to come. They filed a Motion for Summary  
22      Judgment, and they voluntarily appeared and they benefited  
23      from that appearance. They can't now say: "Oh, we didn't  
24      really" -- "we just had to come and state our position  
25      through a Motion for Summary Judgment. The trustee wasn't

1 taking their position. It was the existing holders versus  
2 the new holders, the two parties that disputed that. So we  
3 think they clearly have contacts with Minnesota independently  
4 of Tristan and, again, with Tristan as joint tortfeasor under  
5 the Laren facility, it's very clear.

6 Thank you, your Honor.

7 THE COURT: Thank you. Anything further?  
8 Anybody else need to be heard? This is a complicated matter.  
9 The Court will study it carefully and take it under  
10 advisement. Court is adjourned.

11 THE CLERK: All rise.

12 (Court stood in recess at approximately 4:15  
13 p.m., on April 7th, 2011).

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CERTIFICATE PAGE

I, Ronald J. Moen, an Official Court Reporter for the District of Minnesota, CSR, RMR, and Notary Public, do hereby certify:

That the said MOTIONS HEARING was taken before me as an Official Court Reporter for the District of Minnesota, CSR, RMR, and Notary Public at the said time and place and was taken down in shorthand writing by me;

That said MOTIONS HEARING was thereafter under my direction transcribed into computer-assisted transcription, and that the foregoing transcript constitutes a full, true and correct report of the MOTIONS HEARING which then and there took place;

That I am a disinterested third person to the said action;

That the cost of the original has been charged to the party who ordered the transcript of the MOTIONS HEARING, and that all parties who ordered copies have been charged at the same rate for such copies.

That I reported pages 1 through 93.

IN WITNESS THEREOF, I have hereto subscribed my hand this 15th day of April 2011.

s/Ronald J. Moen  
RONALD J. MOEN,  
OFFICIAL COURT REPORTER,  
CSR, RMR